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UNITED STATES OF AMERICA BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION

Wisconsin Energy Corporation)		
)	Docket No. EC14	000
Integrys Energy Group, Inc.)		

JOINT APPLICATION FOR AUTHORIZATION OF DISPOSITION OF JURISDICTIONAL ASSETS AND MERGER UNDER SECTIONS 203(a)(1) AND 203(a)(2) OF THE FEDERAL POWER ACT

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August 15, 2014

UNITED STATES OF AMERICA BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION

Wisconsin Energy Corporation)		
)	Docket No. EC14	000
Integrys Energy Group, Inc.)		

APPLICATION UNDER SECTION 203 OF THE FEDERAL POWER ACT

PREPARED DIRECT TESTIMONY AND EXHIBITS OF WILLIAM H. HIERONYMUS AND DAVID HUNGER ON BEHALF OF APPLICANTS

DIRECT TESTIMONY OF WILLIAM H. HIERONYMUS AND DAVID HUNGER

Table of Contents

PURPOSE, SUMMARY OF ANALYSIS AND CONCLUSIONS	3
Introduction	3
Purpose	4
Summary of Analysis and Conclusions	5
FRAMEWORK FOR THE ANALYSIS	
Horizontal Market Power Issues	19
Vertical Market Power Issues	26
DESCRIPTION OF METHODOLOGY	33

PURPOSE, SUMMARY OF ANALYSIS AND CONCLUSIONS

Introduction

Q. DR. HIERONYMUS, PLEASE STATE YOUR FULL NAME AND BUSINESS ADDRESS.

A. My name is William H. Hieronymus. I am a Vice President of Charles River Associates ("CRA"). My business address is 200 Clarendon Street, T-33, Boston, MA 02116.

Q. PLEASE SUMMARIZE YOUR RELEVANT PROFESSIONAL BACKGROUND.

- A. For the past 35 years, the primary focus of my consulting has been on the electricity industry. For the past 20 years, I have worked primarily on the restructuring of the electricity industry from a fully regulated to a more competitively oriented model, both in the U.S. and abroad. Much of my time has been spent on market power issues. I have testified before the Federal Energy Regulatory Commission ("Commission") and other regulatory bodies on market power on numerous occasions. This includes a number of mergers and acquisitions over the past 18 years, including more than 30 mergers among electric utilities and "convergence" mergers of electric utilities and natural gas pipelines. A summary of my background and relevant experience is attached as Exhibit J-2.
- Q. DR. HUNGER, PLEASE STATE YOUR FULL NAME AND BUSINESS ADDRESSA. My name is David Hunger. I am a Vice President of Charles River Associates. My business address is 1201 F Street, NW, Suite 700, Washington, DC 20004-1229.

O. PLEASE SUMMARIZE YOUR RELEVANT PROFESSIONAL BACKGROUND

A. I am experienced in energy market analysis, and was formerly a senior economist at the Commission. For 14 years at the Commission, I led analyses involving mergers and other corporate transactions; market power in market-based rates cases; investigations of market manipulation in electricity and natural gas markets, demand response compensation, compliance cases for Regional Transmission Organizations ("RTOs"); and competition issues in electricity markets. Since leaving the Commission and joining CRA in June 2013, I have testified in several Commission proceedings involving the organized markets administered by independent system operators ("ISOs") and RTOs.

Since 2001, I have also been an affiliated professor at the Georgetown Public Policy Institute (GPPI), where I teach microeconomic theory, energy policy, and public finance. A summary of my background and relevant experience is provided in Exhibit J-3.

Purpose

Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A. We have been asked by counsel for Wisconsin Energy Corporation and all of its jurisdictional public utilities (collectively, "Wisconsin Energy" or "WEC")¹ and counsel for Integrys Energy Group, Inc. and all of its jurisdictional public utilities (collectively, "Integrys"),² together, "Applicants", to evaluate the potential competitive impact of the merger of the Applicants on relevant electricity markets. We performed the Competitive Analysis Screen described in Appendix A to the Commission's Merger Policy Statement ("Order No. 592"),³ as modified in the Revised Filing Requirements under Part 33 of the

As described in more detail in Section II.A of the Applicants' FPA Section 203 Application (the "Application"), Wisconsin Energy owns the franchised electric and natural gas utility operations of Wisconsin Electric Power Company ("Wisconsin Electric"), and Wisconsin Gas LLC., a local natural gas distribution company, and two steam/district heating systems. In addition, Wisconsin Energy owns a non-utility project company, W.E. Power, LLC ("We Power"). Wisconsin Electric also owns shares in American Transmission Company LLC ("ATC"), a regional transmission company owning transmission in Wisconsin, Illinois, Michigan and Minnesota.

As described in more detail in Section II.B of the Application, Integrys owns two franchised electric utilities, Wisconsin Public Service Corporation ("WPS"), located in Wisconsin and Michigan, and Upper Peninsula Power Company ("UPPCO"), located in Michigan. On January 24. 2014, Integrys Energy announced that it was selling UPPCO to Balfour Beatty Infrastructure Partners. Once that transaction is approved by the Commission, all the necessary regulatory approvals will be in place to allow the UPPCO transaction to close. See In the Matter of Upper Peninsula Power Company, et al., Docket No. EC14-68-000 (filed March 14, 2014). For purposes of our 2016 test year analysis, we assume that the transaction has been completed. Integrys also owns five natural gas distributors in the upper Midwest that serve a total of approximately 1.7 million customers. These are Wisconsin Public Service Corporation in Wisconsin, The Peoples Gas Light and Coke Company and North Shore Gas Company in northern Illinois, Minnesota Energy Resources Corporation in Minnesota and Michigan Gas Utilities Corporation in southeastern Michigan. Integrys also is a part owner of ATC. Integrys also owns Integrys Energy Services, Inc. ("Integrys Energy Services") which primarily is a commercial and industrial retail gas and electric services provider and provider of electric and gas commodity services to aggregated customers in the upper Midwest. Integrys Energy Services also owns limited amounts of renewable energy production facilities, primarily distributed solar. Integrys Energy Services also owns Combined Locks Energy Center, LLC, a public utility with market-based rate authority. Integrys has announced plans to sell Integrys Energy Services to Exelon Corporation prior to the closing of this transaction. However, Combined Locks Energy Center, LLC and the distributed solar resources will not be divested and will remain with Integrys as part of the Transaction. Since there is no guarantee that the sale to Exelon will be consummated before the Applicants' merger, to be conservative we have assumed that generation owned by Integrys Energy Services is a part of this transaction and will be acquired by WEC.

Inquiry Concerning the Comm'n's Merger Policy Under the Fed. Power Act: Policy Statement, Order No. 592, FERC Stats. & Regs. ¶ 31,044 (1996), reconsideration denied, Order No. 592-A, 79 FERC ¶ 61,321 (1997).

Commission's Regulations.⁴ The Competitive Analysis Screen is intended to comport with the Department of Justice and Federal Trade Commission ("DOJ/FTC") Horizontal Merger Guidelines ("Guidelines").

The primary focus of our testimony is to analyze whether the combination of the electric generating assets owned or controlled by Wisconsin Energy and those owned or controlled by Integrys potentially could create or enhance the Applicants' ability to increase prices in the relevant geographic electricity market. We also address the potential impact of the merger on vertical market power, including barriers to entry that might undercut the presumption that long-run generation markets are competitive and, more specifically, the potential to use control over fuels supplies, fuel transportation facilities, generation sites or electric transmission to exert vertical market power to increase competitors' costs.

Summary of Analysis and Conclusions

Q. DOES YOUR HORIZONTAL MARKET POWER ANALYSIS INDICATE THAT THE MERGER RAISES COMPETITIVE CONCERNS?

A. No. The only area in which Applicants' supply capabilities overlap is in the Midcontinent Independent System Operator, Inc. ("MISO"). Both WEC and Integrys have retail franchises and embedded wholesale load in MISO and own or control generation used principally to serve those customers. The Commission has determined that "day 2" RTOs such as MISO are the default geographic market for merger (and market-based rate) analyses. With the exception of small amounts of renewable energy controlled by Integrys Energy Services, Inc., neither Applicant controls generation outside of MISO. Consequently, we focused our analysis on the MISO market.⁵

Revised Filing Requirements Under Part 33 of the Comm'n's Regulations, Order No. 642, FERC Stats. & Regs. ¶31,111 (2000), order on reh'g, Order No. 642-A, 94 FERC ¶61,289 (2001) ("Revised Filing Requirements" or "Order No. 642").

In 2013, MISO changed its name and its footprint as a result of the integration of Entergy and CLECO into it. Our analysis is based on the current MISO membership in 2014, and we also examine the pre-integration MISO market.

Q. DID YOU ANALYZE ANY SUB-MARKETS WITHIN MISO?

A. No. There are known exceptions to the presumption that an RTO is the smallest relevant market when a sub-area within an RTO has been defined as a load pocket that needs to be analyzed separately. Examples are Long Island and New York City in NYISO, and regions within ISO-NE and PJM (*e.g.*, Connecticut, Southwest Connecticut,, Eastern PJM).⁶ The Commission has not identified any such geographic markets within MISO, despite that it has been asked to do so on more than one occasion. Most recently, in 2013, the Commission rejected an intervenor's position that a separate sub-market in MISO should have been analyzed in considering Dynegy's acquisition of Ameren's merchant plants.⁷

In the case of the instant merger, most of Applicants' loads and supplies are located in the MISO area historically referred to as Wisconsin and Upper Michigan System ("WUMS"). In 2005, the Commission declined to require WUMS to be treated as a relevant geographic market, and again declined to do so in 2007 in Order No. 697 when the Commission defined the "default" submarkets within RTOs that are required to be analyzed separately in market power analyses. The Commission's precedent is to define sub-markets for which analysis is required only when the area is a load pocket that is price-separated from the larger market on a frequent basis. Here, WUMS is not a load pocket with price separation. MISO forecasts a 700 MW surplus in the WUMS region for 2016. In addition, an examination of prices within MISO (described below) shows that WUMS prices are highly correlated with MISO prices. Further, prices in WUMS tend to be slightly lower than prices in MISO generally on average and in most DPT time

Order 697 explains that the default market definition for suppliers in an RTO is the RTO except where the Commission has determined previously that a sub-area within the RTO is a geographic area that is presumptively a separate market. The order specifically names all such market areas. None are in MISO and to the best of our knowledge, there has been no subsequent determination that areas of MISO require analysis. See Market-Based Rates for Wholesale Sales of Electric Energy, Capacity and Ancillary Services By Public Utilities, Order No. 697, FERC Stats. & Regs. ¶ 31,252 (2007), especially paragraphs 231 and 246.

Ameren Energy Generating Co., 145 FERC ¶ 61,034 at P 55 (2013).

⁸ Wisc. Elec. Power Co., 110 FERC ¶ 61,340 at PP 19-20, reh'g denied, 111 FERC ¶ 61,361 at PP 13-15 (2005).

⁹ Order No. 697 at P 236.

MISO 2016 Resource Adequacy Forecast at p. 10. (June 5, 2014).

periods. Therefore, we see no reason to depart from the Commission's prior rulings that it is appropriate to analyze the MISO market as a whole without any submarkets.

We do acknowledge, however, that since the Commission's holdings that no submarkets in MISO need be analyzed, Entergy and CLECO have joined MISO and the facilities in their former Balancing Authority Areas ("BAAs") make up what has been designated as "MISO South." Consequently, as a sensitivity case, we analyzed the effect of the merger on MISO excluding MISO South, which we call "MISO Classic."

Q. PLEASE DESCRIBE THE ANALYSES YOU HAVE PERFORMED AND THE CONCLUSIONS YOU REACH BASED ON THOSE ANALYSES.

A. As explained above, because Applicants' generation capacity overlaps in MISO, we conducted a full delivered price test ("DPT") for the MISO BAA. Consistent with the Commission's requirement that merger analyses be forward-looking, our analysis is based on expected market conditions in 2016. These conditions are similar to market conditions at present and/or in the recent past, but do take into account relevant projected near-term generation changes, transmission upgrades and changes in loads and fuels prices.

As described later in our testimony, the prices that we used in our analysis were derived from MISO day-ahead LMP prices for 2012-2013, adjusted to reflect forecast fuel prices for the 2016 modeled year.¹¹

Q. WHAT MEASURES DID YOU USE TO ANALYZE THE PROPOSED MERGER?

A. In MISO, there is little retail access. Both Wisconsin Electric and WPS, Integrys' principal electric company in MISO, continue to serve their loads in Wisconsin as traditionally regulated utilities that have divested their transmission assets.¹² Hence,

Henry Hub futures along with historical basis differentials were used to update peak period price levels from historic to forecast 2016 levels. Ventyx coal price forecasts were used to update off-peak prices.

Michigan has adopted a limited retail choice option that is applicable to UPPCO's and WEC's customers located in Michigan's Upper Peninsula, but this option is available to only a limited number of retail customers—all other customers continue to be served as bundled retail customers. Further, the Applicants' load in Michigan constitutes only a small portion of the load of the combined companies.

under Commission precedent, the Available Economic Capacity ("AEC") analysis is given primary weight in analyzing the Applicants' horizontal market power.¹³ We note that, in the Dynegy-Ameren Order that we mentioned above, the Commission stated that it is appropriate to analyze both AEC and Economic Capacity ("EC") in MISO because some utilities have switched to retail access while others have not.¹⁴ We therefore have performed an EC analysis and include the results in our testimony.

Q. WHAT ARE THE RESULTS OF YOUR ANALYSES?

A. As shown in Table 1, AEC is unconcentrated in all periods. In the off-peak periods, Applicants share is zero and there is no change in the Herfindahl-Hirschman Index ("HHI"). In all time periods, the change in HHI is well less than 10 points.

See, e.g., Silver Merger Sub, Inc., 145 FERC ¶ 61,261 at P 34 (2013); Duke Energy Corp., 136 FERC ¶ 61,245 at P 124 (2011); Great Plains Energy, Inc., 121 FERC ¶ 61,069 at P 34 & n.44 (2007) ("Great Plains"), reh'g denied, 122 FERC ¶ 61,177 (2008).

¹⁴ Ameren Energy Generating Co., 145 FERC ¶ 61,034 at P 56 n.55.

Table 1: Available Economic Capacity in MISO

				Pre-	Merger			Post-Merger					
		V	VEC	Int	Integrys				Energy oup				
Period	Energy Price	MW	Market Share	MW	Market Share	Market Size	ННІ	MW	Market Share	Market Size	нні	HHI Chg	
S_SP1	\$134	636	2.0%	0	0%	31,536	800	636	2.0%	31,536	800	0	
S_SP2	\$84	1,116	3.4%	79	0.2%	32,527	767	1,196	3.7%	32,527	769	2	
S_P	\$40	1,612	5.7%	0	0%	28,286	903	1,612	5.7%	28,286	903	0	
S_OP	\$28	0	0%	0	0%	16,438	805	0	0%	16,438	805	0	
W_SP	\$40	293	1.0%	0	0%	28,513	823	293	1.0%	28,513	823	0	
W_P	\$36	0	0%	0	0%	28,629	819	0	0%	28,629	819	0	
W_OP	\$28	0	0%	0	0%	18,939	825	0	0%	18,939	825	0	
SH_SP	\$47	1,386	4.3%	22	0.1%	32,245	709	1,408	4.4%	32,245	709	1	
SH_P	\$38	1,399	4.6%	0	0%	30,289	762	1,399	4.6%	30,289	762	0	
SH_OP	\$28	0	0%	0	0%	18,220	795	0	0%	18,220	795	0	

Source: CRA Analysis

Our EC analysis shows that the merger is still less problematic than under an AEC analysis. As shown in Table 2, the MISO EC market is unconcentrated in all time periods and Applicants' combined share is well below 10 percent. Commission policy requires sensitivity analyses showing the horizontal analyses with prices 10 percent above and below base case prices. The sensitivity analyses for both EC and AEC products are contained in our workpapers and similarly show no screen failures. The highest HHI changes, which occurs in the Summer Peak Period is 13 points in a period with a post-merger HHIs of less than 400.

See Workpapers section J - 6.8.

Table 2: Economic Capacity in MISO

				Pre-	Merger			Post-Merger					
		٧	VEC	Integrys					Energy oup				
Period	Price	MW	Market Share	MW	Market Share	Market Size	нні	MW	Market Share	Market Size	нні	HHI Chg	
S_SP1	\$134	6,444	4.0%	2,302	1.4%	161,060	424	8,746	5.4%	161,060	436	11	
S_SP2	\$84	6,444	4.0%	2,302	1.4%	160,985	424	8,746	5.4%	160,985	435	11	
S_P	\$40	5,431	4.5%	1,801	1.5%	121,197	324	7,232	6.0%	121,197	337	13	
S_OP	\$28	1,058	2%	380	0.7%	54,809	441	1,438	2.6%	54,809	444	3	
W_SP	\$40	3,873	3.6%	1,190	1.1%	108,069	332	5,063	4.7%	108,069	339	8	
W_P	\$36	2,983	3%	971	1.0%	97,885	341	3,954	4.0%	97,885	347	6	
W_OP	\$28	1,100	2%	360	0.6%	55,633	420	1,461	2.6%	55,633	422	3	
SH_SP	\$47	5,192	3.9%	1,781	1.3%	134,305	431	6,974	5.2%	134,305	441	10	
SH_P	\$38	4,641	4.1%	1,572	1.4%	112,126	322	6,213	5.5%	112,126	333	12	
SH_OP	\$28	1,126	2%	359	0.7%	52,291	441	1,485	2.8%	52,291	444	3	

Source: CRA Analysis

As noted, we also performed the Delivered Price Test ("DPT") for the MISO Classic market (the MISO market without the former BAAs of Entergy and CLECO) for both AEC and EC. While the market size of MISO Classic is predictably smaller, the results are quite similar, with nothing even approaching a screen failure for AEC or EC in any season/load condition. While MISO Classic is moderately concentrated for AEC in all but three of the season/load periods, the largest HHI increase is only 4 points. The MISO Classic EC market is unconcentrated in all periods, and the largest HHI increase is only 25 points.

Table 3: Available Economic Capacity in MISO Classic

				Pre-	Merger			Post-Merger					
		٧	VEC	Int	Integrys				Energy oup				
Period	Price	MW	Market Share	MW	Market Share	Market Size	нні	MW	Market Share	Market Size	нні	HHI Chg	
S_SP1	\$134	636	3.3%	0	0%	19,306	1571	636	3.3%	19,306	1571	0	
S_SP2	\$84	1,116	5.5%	79	0.4%	20,199	1464	1,196	5.9%	20,199	1468	4	
S_P	\$40	1,612	8.1%	0	0%	20,001	1469	1,612	8.1%	20,001	1469	0	
S_OP	\$28	0	0%	0	0%	12,047	967	0	0.0%	12,047	967	0	
W_SP	\$40	293	1.4%	0	0%	20,676	1249	293	1.4%	20,676	1249	0	
W_P	\$36	0	0%	0	0%	20,822	1238	0	0.0%	20,822	1238	0	
W_OP	\$28	0	0%	0	0%	15,265	945	0	0.0%	15,265	945	0	
SH_SP	\$47	1,386	6.3%	22	0.1%	22,143	1143	1,408	6.4%	22,143	1144	1	
SH_P	\$38	1,399	6.1%	0	0%	22,818	1100	1,399	6.1%	22,818	1100	0	
SH_OP	\$28	0	0%	0	0%	14,757	881	0	0%	14,757	881	0	

Source: CRA Analysis

Table 4: Economic Capacity in MISO Classic

				Pre-l	Merger			Post-Merger					
		٧	VEC	Int	Integrys				Energy oup				
Period	Price	MW	Market Share	MW	Market Share	Market Size	ННІ	MW	Market Share	Market Size	нні	HHI Chg	
S_SP1	,	6,444	5.9%	2,302	2.1%	110,117	403	8,746	8.0%	110,117	427	24	
S_SP2	\$84	6,444	5.9%	2,302	2.1%	110,041	402	8,746	8.0%	110,041	427	24	
S_P	\$40	5,431	6.1%	1,801	2.0%	88,679	399	7,232	8.1%	88,679	423	25	
S_OP	\$28	1,058	2.5%	380	0.9%	41,518	510	1,438	3.4%	41,518	514	5	
W_SP	\$40	3,873	5.0%	1,190	1.5%	77,587	399	5,063	6.5%	77,587	415	15	
W_P	\$36	2,983	4.3%	971	1.4%	68,712	397	3,954	5.7%	68,712	409	12	
W_OP	\$28	1,100	2.5%	360	0.8%	44,440	448	1,461	3.3%	44,440	452	4	
SH_SP	\$47	5,192	5.6%	1,781	1.9%	92,047	372	6,974	7.5%	92,047	394	22	
SH_P	\$38	4,641	5.6%	1,572	1.9%	82,749	391	6,213	7.5%	82,749	412	21	
SH_OP	\$28	1,126	2.7%	359	0.9%	41,266	477	1,485	3.6%	41,266	481	5	

Source: CRA Analysis

Q. PLEASE DESCRIBE YOUR REVIEW OF THE EFFECT ON COMPETITION IN MISO ANCILLARY SERVICES MARKETS

A. MISO jointly optimizes ancillary services markets for regulation and contingency reserves (spinning and supplemental) with the real-time energy market. As such, these markets are very much affected by competitive conditions in the energy markets. In fact, in MISO, "clearing prices for regulating reserves are considerably higher than the highest cleared offers because the prices reflect opportunity costs incurred when resources must be dispatched up or down from their economic level to provide bi-directional regulation capability." So it is often the energy price that sets the price for regulation, the highest quality operating reserve. Regulation in turn can be substituted for spinning and non-spinning reserves because it is a higher quality product.

Unlike energy markets, the Commission has not specified a particular framework for analyzing the effect on competition in ancillary services markets. This partly is because data equivalent to that used in analyzing energy markets usually is not available. A useful starting point for regulation and contingency reserves is to look at the effect of a transaction on competition in energy markets, which the Commission has accepted in a number of Section 203 proceedings as indicative of competitive effects on ancillary services markets.¹⁷ As discussed above, our analysis indicates that the transaction will not adversely affect competition in the energy market, which is unconcentrated.

Also relevant is the fact that the MISO ancillary services are over-supplied, so Applicants' supplies cannot be critical, much less pivotal. For example, regulation offers in MISO have been as high as 2,700 MW in 2013, with a monthly average of more than 2,000 MW, relative to the 2013 requirement of about 450 MW (of which the Applicants

²⁰¹³ State of the Market Report for the MISO Electricity Markets Appendix: Real-Time Market Performance at page A-64.

See, e.g., FirstEnergy Corp. and Allegheny Energy, Inc., 133 FERC ¶ 61,222 (2010), accepting applicants' argument that generally unconcentrated nature of the PJM energy market indicated a lack of competitive concern in ancillary series markets. The Commission has also found that energy-related ancillary services such as imbalance energy and operating reserves can be sold pursuant to the general market-based rates tariff. Third-Party Provision of Ancillary Services; Accounting and Financial Reporting for New Electric Storage Technologies, Order No. 784, FERC Stats. & Regs. ¶ 31,349 (2013).

combined provided approximately 60 MWs on average). ¹⁸ In addition, for contingency reserves, the spinning reserve capability in MISO was as high as 5,800 MW in 2013, with a monthly average of about 4,300 MW, relative to a spinning reserve requirement of about 1,000 MW (of which the Applicants combined provided approximately 90 MWs on average). ¹⁹ Overall, the Applicants combined have traditionally provided only approximately ten percent of reserves cleared in the MISO markets. ²⁰ Based on these benign competitive characteristics of the MISO ancillary services markets and the Applicants' limited market shares in these markets, we conclude that the transaction will not adversely affect competition in the MISO ancillary services markets.

Q. PLEASE DESCRIBE YOUR REVIEW OF THE EFFECT ON COMPETITION IN MISO CAPACITY MARKETS

A. As part of its resource adequacy plan, MISO requires load serving entities ("LSEs") to obtain planning resources on an annual basis. LSEs may choose to self-schedule, enter into bilateral contracts, or participate in the voluntary annual auction. The most recent MISO voluntary Planning Resource Auction (April 14, 2014) cleared 136,912 MW of resources. All of the Applicants capacity resources are located in Local Resource Zone 2 which cleared as part of the broader swath of most of MISO North and Central (Local Resource Zones (2-7). We analyzed the market for planning resources in those zones, which accounted for 83,748 of the 136,912 MWs cleared, and found a maximum change in concentration of 24 HHI, well below the screening thresholds for even a highly concentrated market – which the MISO market is not, as we explain below.

²⁰¹³ State of the Market Report for the MISO Electricity Markets Appendix: Real-Time Market Performance at page A-65 Figure A38: Regulation Offers and Scheduling 2013.

²⁰¹³ State of the Market Report Appendix: Real-Time Market Performance Page A-66 Figure A39: Contingency Reserves Offers and Scheduling 2013

Based on data from 2011-2013, See Workpapers section J - 6.9.

^{2014/2015} Planning Resource Auction (PRA) published by MISO on April 14, 2014.

Based on change in HHI (2AB) from highest price DPT results and 2014/2015MISO Planning Resource Auction Results. *See* Workpapers section J - 6.10.

A further indication of the lack of competitive effect on the capacity market is the level and change in the level of concentration in the Summer Super Peak 1 time period. Because this period corresponds to the one percent highest summer peak load hours, nearly all capacity is economic in this period. The Economic Capacity HHI for MISO Classic in this period is 428 and the change in HHI is 25 points. In addition, we ran a DPT with an assumed price high enough to make virtually all capacity in MISO economic. As shown in Table 5, the post-merger HHI was 427 with a change in HHI of 24 points.²³ Table 6 shows the Economic Capacity for all of MISO with similar results – a post-merger HHI of 431 with a merger-related increase of 11 points. We therefore conclude that the proposed transaction will not adversely affect competition in the MISO capacity market.

Table 5: Economic Capacity in MISO Classic during Extreme Peak Load

				Pre-	Merger			Post-Merger					
		WEC Integrys		WEC Energy Group									
Period	Price	MW	Market Share	MW	Market Share	Market Size	нні	MW	Market Share	Market Size	нні	HHI Chg	
S_SP1	\$1,000	6,624	5.9%	2,314	2.1%	112,691	403	8,938	7.9%	112,691	427	24	

Table 6: Economic Capacity in MISO during Extreme Peak Load

				Pre-	Merger			Post-Merger					
	-	WEC Inte		egrys				Energy oup			-		
Period	Price	MW	Market Share	MW	Market Share	Market Size	ННІ	MW	Market Share	Market Size	нні	HHI Chg	
S_SP1	\$1,000	6,624	4.0%	2,314	1.4%	163,696	420	8,938	5.5%	163,696	431	11	

The Commission has recognized this metric as a reasonable proxy for capacity in a number of FPA section 203 cases.

Q. DOES YOUR ANALYSIS OF VERTICAL MARKET POWER REVEAL ANY COMPETITIVE CONCERNS?

A. No. Neither Applicant controls fuel supplies. Neither owns or controls interstate natural gas pipeline facilities, though both Applicants have gas distribution systems which in Integrys' case are extensive. However, the key issue concerning fuels and transportation supplies is the ability to limit or manipulate their availability to rivals competing with Applicants' generation in order to disadvantage them and/or increase prices. Here, the Applicants' gas distribution systems are subject to state-regulated open access tariffs that prevent the Applicants from disadvantaging competing generators that are served from their distribution facilities. With respect to new gas-fired generation, we note further that most new utility-scale gas-fired generation either does, or easily could, connect directly to high pressure gas transmission pipelines.

Moreover, as discussed below, most of the gas-fired generation served by Applicants' gas distribution systems is owned or controlled by Applicants electric operations, and only a few non-affiliated generation facilities in MISO are served by the Applicants' systems. With the exception of one 245 MW combined cycle unit in Minnesota, most are small peaking units owned by municipal utilities. There can be no potential incremental vertical addition to the amount of generation controlled by Applicants arising from attributing their own generation to the distribution system that serves it, and the minor amount of unaffiliated generation served can have no material effect on competition even if somehow the state open access requirements were ineffective.

We also analyzed the Applicants' contracts for capacity rights on upstream interstate natural gas pipelines, even though the Commission indicated in Order No. 697 that such rights cannot be used to exercise vertical market power. The Commission's vertical analysis for mergers such as this that involve gas and electric assets is based on the premise that both the upstream (gas) and downstream (electric) markets need to be highly concentrated for there to be a potential vertical market power problem.²⁴ Therefore, a showing that either the upstream or downstream market is not highly concentrated

Order No. 642 at 31,911.

sufficiently shows that the merger does not harm competition by creating or enhancing a vertical market problem.²⁵ As discussed in detail below, our calculations show that the upstream market is not highly concentrated (actually unconcentrated with an HHI of less than 1,000), and therefore the combination of the Applicants' capacity contracts does not create any vertical market power problems by the Commission's standards.

The other major potential vertical issue for electric mergers arises from control over electric transmission. Here, Applicants do not directly control any transmission facilities other than those that connect their generating plants to the grid, having divested their transmission to ATC. Moreover, Commission precedent is to regard control of transmission facilities by an RTO, and related market power monitoring and mitigation, as sufficient to quiet vertical market power concerns and, in the case of the Applicants, the transmission facilities divested to ATC are under the control of MISO.

Applicants do have ownership interests in ATC that give them an indirect degree of ownership and presumptive limited control over the transmission facilities owned by ATC. While ATC's participation in MISO should moot any concerns about vertical market power arising from Applicants' interests in ATC, Applicants accept that the merger will transform two minority owners of shares in ATC into an entity owning approximately 60 percent of equity in it. As described in the Application, on all issues pertaining to the planning, operations, expansion, and management of the ATC system, Applicants have agreed to vote only the 34 percent of shares currently controlled by Integrys. The remainder will be passive and voted in the same pattern as is the 40 percent of shares not owned by Applicants. Hence, there will be no increase in the amount of control of ATC exercisable by an Applicant decision-maker arising from the transaction.

The Commission also has expressed a potential concern that merging entities may control potential generation sites and use that control to block entry. MISO is a very large

See, e.g., Duke Energy Corp. and Cinergy Corp., 113 FERC ¶ 61,297 at P 98 (2005) ("In Order No. 642, we stated that in order for a merger to create or enhance vertical market power, both the upstream and downstream markets must be highly concentrated. Applicants' witness has demonstrated that neither the upstream markets

nor the downstream markets are highly concentrated, nor will they be after the merger. Thus, there would not be the possibility of market foreclosure or raising rivals' costs in order to harm competition.)Footnotes omitted.

market and the few sites that Applicants control are not essential facilities needed for entry by rivals.

Q. PLEASE SUMMARILY DESCRIBE THE APPLICANTS' GENERATING ASSETS AND WHERE THEY ARE LOCATED.

A. As shown in Exhibit J-4, WEC currently owns a total of approximately 6,342 MW (summer Maximum Dependable Capacity ("MDC") in Wisconsin and the Upper Peninsula of Michigan. This consists of 3,825 MW of coal-fired capacity, 1,864 MW of gas-fired plant (primarily combined cycle), 337 MW of wind, 180 MWs of oil-fired capacity, a 50 MW biomass plant and 86 MW of low head hydro. In addition WEC has long term contracts to purchase 1,018 MW of nuclear power and 236.54 MW of gas-fired power from a cogeneration facility.

WEC also has one sales contract that conveys control over generation facilities to the buyer. This is a contract for the 344 MW Presque Isle power plant in Michigan. WEC's subsidiary, Wisconsin Electric, was seeking to suspend operations at Presque Isle, an aging coal plant composed of small units. However, MISO concluded that this plant is required to remain in operations for reliability in the Michigan Upper Peninsula area. The plant is now contracted to MISO under a System Support Resource ("SSR") agreement that allows MISO to dispatch the plant and requires WEC to sell energy from it at its incremental cost. Wisconsin Electric has subsequently notified MISO that it intends to retire Presque Isle.

Integrys' MISO generation²⁶ is shown on Exhibit J-5. Its 2,690 MW (summer MDC) of generation consists of 1,353 of coal-fired, 1147 MW of gas- and oil- fired. 108 MW of wind and 82 MW of hydro. Integrys also buys 2 MW of RDF (landfill gas generation) and 76.5 MW of wind.

Integrys Energy Services controls 94 MW of generation. One 51 MW gas cogeneration unit is located in MISO and included in the MISO totals discussed herein and used in our DPT analyses. The remaining 43 MW is landfill gas and (primarily) Solar PV scattered around the country outside of MISO.

FRAMEWORK FOR THE ANALYSIS

Q. WHAT ARE THE GENERAL MARKET POWER ISSUES RAISED BY MERGER PROPOSALS?

A. Market power is the ability of a firm profitably to maintain prices above competitive levels for a significant period of time. Market power analysis of a merger proposal examines whether the merger would cause a material increase in the merging firms' market power or a significant reduction in the competitiveness of relevant markets. The focus is on the effects of the merger, which means that the merger analysis examines those business areas in which the merging firms are competitors. This is referred to as horizontal market power assessment. In most instances, a merger will not affect competition in markets in which the merging firms do not compete. In the context of the proposed merger, therefore, the focus is properly on those markets in which WEC and Integrys are actual or (under some circumstances) potential competitors. The analysis is intended to measure the adverse impact, if any, of the elimination of a competitor as a result of the combination.

Potential vertical market effects of the merger relate to the merging firms' ability and incentives to use their market position over a product or service to affect competition in a related business or market. For example, vertical effects could result if the merger of two electric utilities created an opportunity and incentive to operate transmission in a manner that created market power for the generation activity of the merged company that did not exist previously. The Commission has identified market power as also potentially arising from dominant control over potential generation sites or over fuels supplies and delivery systems. Such control could undercut the presumption that long-run generation markets are competitive.

Q. WHAT ARE THE MAIN ELEMENTS IN DEVELOPING AN ANALYSIS OF MARKET POWER?

A. Understanding the competitive impact of a merger requires defining the relevant market (or markets) in which the merging firms participate. Participants in a relevant market include all suppliers, and in some instances potential suppliers, who can compete to

supply the products produced by the merging parties and whose ability to do so diminishes the ability of the merging parties to increase prices. Hence, determining the scope of a market is fundamentally an analysis of the potential for competitors to respond to an attempted price increase. Typically, markets are defined in two dimensions: geographic and product. Thus, the relevant market is composed of companies that can supply a given product (or its close substitute) to customers in a given geographic area.

Horizontal Market Power Issues

Q. HOW HAS THE COMMISSION TYPICALLY EXAMINED PROPOSED MERGERS INVOLVING ELECTRIC UTILITIES?

A. In December 1996, the Commission issued Order No. 592,²⁷ the "Merger Policy Statement," which provides a detailed analytic framework for assessing the horizontal market power arising from electric utility mergers. This analytic framework is organized around a market concentration analysis. The Commission adopted the approach employed by DOJ/FTC, described in their *Horizontal Merger Guidelines*, of measuring market concentration levels by the HHI as its principal screen for merger-related market power.²⁸

To determine whether a proposed merger requires further investigation because of a potential for a significant anti-competitive impact, the analysis considers the level of the HHI after the merger (the post-merger HHI) and the change in the HHI that results from the combination of the market shares of the merging entities. Markets with a post-merger HHI of less than 1000 are considered "unconcentrated." The Commission generally considers mergers in such markets to have no anti-competitive impact. Markets with post-merger HHIs of 1000 to 1800 are considered "moderately concentrated." In those markets, mergers that result in an HHI change of 100 points or fewer are considered

²⁷ Order No. 592, FERC Stats & Regs. ¶ 31,044.

In 2010, subsequent to the issuance of the Merger Policy Statement, DOJ/FTC revised the *Horizontal Merger Guidelines* to increase the thresholds that they use to evaluate the competitive effects of a merger. The Commission, however, has declined to follow suit and continues to use the previously-applied thresholds. *Analysis of Horizontal Market Power under the Federal Power Act*, 138 FERC ¶ 61,109 (2012) (order reaffirming commission policy and terminating proceeding).

unlikely to have anti-competitive effects. Finally, post-merger HHIs of more than 1800 are considered to indicate "highly concentrated" markets. The Commission's Merger Policy Statement suggests that in these markets, mergers that increase the HHI by 50 points or fewer are unlikely to have a significant anti-competitive impact, while mergers that increase the HHI by more than 100 points are considered likely to reduce market competitiveness.

On November 15, 2000, the Commission issued its *Revised Filing Requirements Under Part 33 of the Commission's Regulations*, which affirmed the screening approach to mergers consistent with the Appendix A analysis set forth in the Merger Policy Statement, and codified the need to file a screen analysis and the exceptions therefrom.

Appendix A of the Merger Policy Statement, the Competitive Analysis Screen, specifies a "delivered price" screening test, referred to as the DPT herein, to measure Economic Capacity, defined as energy that can be delivered into a destination market at a delivered cost less than 105 percent of the destination market price. The DPT screening test also provides for an analysis of Available Economic Capacity, defined as energy over and above that required to meet native load and other long-term obligations that meets the delivered price test.

If a proposed merger raises no market power concerns (*i.e.*, passes the Appendix A screen), the inquiry generally is terminated. Both the Merger Policy Statement and the Revised Filing Requirements accept that merger applications involving no overlap in relevant geographic markets do not require a screen analysis or filing of the data needed for the screen analysis.³⁰

The DPT is intended to be a conservative screen to determine whether further analysis of market power is necessary. If the Appendix A analysis shows that a company will not be able to exercise market power in the destination markets where their generation resides, it generally follows that the Applicants will not have market power in more broadly defined

²⁹ Order No. 642, FERC Stats. & Regs. ¶ 31,111; 18 C.F.R. Part 33.

³⁰ 18 C.F.R. ¶ 33.3(a)(2)(i) (2010).

and more geographically remote markets. The screen is the first step in determining whether there is a need for further investigation. If the screening test is not passed, leaving open the issue of whether the merger will create market power, the Commission invites Applicants to propose mitigation remedies targeted to reduce potential anti-competitive effects to safe harbor levels. In the alternative, the Commission will undertake a proceeding to determine whether unmitigated market power concerns mean that the merger is contrary to the public interest.

Q. WHAT PRODUCTS HAS THE COMMISSION GENERALLY CONSIDERED?

A. The Commission generally has been concerned with three relevant product markets: non-firm energy, short-term capacity (firm energy) and long-term capacity. Both Economic Capacity and Available Economic Capacity³¹ are used as measures of energy. Additionally, where relevant and where requisite information is available, the Commission requires analysis of impacts on ancillary services and capacity markets. For the most part, competitive conditions in ancillary services markets will correlate to conditions in energy markets.³² Competitive conditions in the energy market in peak periods closely correlate with conditions in capacity markets.

Under the Economic Capacity and Available Economic Capacity measures, energy production capability that is attributed to a market participant is that capacity controlled by it that can reach the destination market, taking transmission constraints and costs into account, at a variable cost no higher than 105 percent of the destination market price. As described above, the two measures differ as to the treatment of capacity used to meet native load requirements.

As we noted in the Summary of Conclusions and discuss in more detail below, Available Economic Capacity is the relevant measure in the context of non-restructured markets such as those in most of the MISO states such as Wisconsin.

The Commission has found that energy-related ancillary services such as imbalance energy and operating reserves can be sold pursuant to the general market-based rate tariff. *Third-Party Provision of Ancillary Services; Accounting and Financial Reporting for New Electric Storage Technologies*, Order No. 784, FERC Stats. & Regs. ¶ 31,349 (2013).

The Commission has determined that long-term capacity markets are presumed to be competitive, unless special factors exist that limit the ability of new generation to be sited or receive fuel.³³

Order No. 642 directs applicants to analyze relevant ancillary services markets (specifically, reserves and imbalance energy) "when the necessary data are available." In the relevant geographic market, MISO, there are formalized ancillary services markets for some products, and we analyze these markets to the extent data are available. MISO also has a voluntary capacity market, and our analysis examines this product market as well.

Q. HOW HAS THE COMMISSION ANALYZED GEOGRAPHIC MARKETS?

A. Traditionally, the Commission has defined the relevant geographic markets as centered on the areas where applicants own generation and on the balancing authority areas directly interconnected with the applicants' generation. Both Order No. 592 and the Revised Filing Requirements continue to define the relevant geographic market in terms of destination markets.³⁴ Further, in a merger context, the Commission considers as potential additional destination markets other utilities that historically have been customers of the applicants.

Destination markets typically are defined as individual BAAs (previously, control areas). However, the Commission's practice has been to aggregate customers that have the same supply alternatives into a single destination market and RTOs and Independent System

The market for long-term capacity generally does not need to be analyzed since the Commission has concluded as a generic matter that the potential for entry ensures that the long-term capacity market is competitive. See Promoting Wholesale Competition Through Open Access Non-Discriminatory Transmission Servs. by Pub. Utils.; Recovery of Stranded Costs by Pub. Utils. & Transmitting Utils., Order No. 888, FERC Stats. & Regs. ¶ 31,036 at 31,657 (1996). The presumption that long-term capacity markets are competitive can be overcome if the applicants have dominant control over power plant sites or fuels supplies and delivery systems. This exception is addressed below.

³⁴ 18 C.F.R. 33.3(c)(2) (2010) (providing that the Competitive Analysis Screen must "identify each wholesale power sales customer or set of customers (destination market) affected by the proposed transaction. Affected customers are, at a minimum, those entities directly interconnected to any of the merging entities and entities that have purchased electricity at wholesale from any of the merging entities during the two years prior to the date of the application)"

Operators ("ISOs") generally are default markets where applicable.³⁵ The Commission's indicative screens for purposes of determining eligibility to obtain authority to sell at market-based rates also use BAAs or RTOs/ISOs as default geographic markets.³⁶ In cases where material transmission constraints exist within an RTO/ISO, resulting in frequent and significant price separation on the two sides of the constraint(s) the Commission also has considered submarkets as separate geographic markets.³⁷

Q. WHAT GEOGRAPHIC MARKETS DID YOU ANALYZE?

A. As noted previously, Applicants compete solely within the MISO BAA. Since the Commission has not designated any areas within MISO as markets requiring an analysis of smaller areas, this is the market we have analyzed.

Q. IS THERE A NEED TO ANALYZE ANY SUBMARKETS WITHIN MISO?

A. No. Although almost all of the Applicants' generation is located in the "WUMS" (Wisconsin and Upper Michigan System) region that traditionally has been subject to some amount of transmission congestion, the Commission has never found WUMS to be a relevant geographic market since it has been part of MISO for either FPA section 203 or Market-Based Rates market power studies.

There are also physical and economic reasons not to deviate from the Commission's previous findings not to consider WUMS as a relevant geographic market. When considering whether an area ought to be treated as a separate market, the primary factor to consider is whether prices are separated between the area and the remainder of the large market. If prices are frequently and systematically different, this is evidence that suppliers on the lower priced side of the constraint are not always able to compete with and hence discipline price offers from suppliers on the high side of the constraint. The

Order No. 642, FERC Stats. & Regs. ¶ 31,111 at 31,890-1, citing *Atlantic City Elec. Co.*, 80 FERC ¶ 61,126 (1997); *Consolidated Edison, Inc.*, 91 FERC ¶ 61,225 (2000). To the extent there are internal transmission constraints within these markets, the Commission has considered smaller markets within these single control areas as potentially relevant.

Order No. 697 at P 231.

³⁷ *Id.* at P 246 (citing to a number of Commission decisions involving electric utility mergers).

larger and more frequent the price differential, the more compelling is the evidence that the high side submarket should be evaluated as a separate market.

The existence of transmission constraints between two market areas also is indirect evidence that there may be separate markets. We say "indirect" because constraints may be solved by redispatch with little or no price effects. Moreover, attempting to define submarkets merely on the basis of constraint frequency is difficult unless markets are connected by only very few transmission lines. For example, most of the imports from upstate into New York City come through a single corridor. The constraints on that corridor occur frequently during high load hours or when there are major outages in in-City generation. AP South in PJM similarly is a frequently constrained major corridor that also is composed of a few transmission lines. On the other hand, if constraints occur at different times and on numerous different transmission facilities, as is the case between WUMS and the rest of MISO, 38 there will be times when a part of the "market" will be constrained away from the larger area, but not all of it. Indeed, in many cases, such constraints will cause price separation within the geographic area being considered, with parts of it constrained away from both the larger area and other parts of the submarket.

According to MISO and ATC studies, transmission expansion projects have relieved transmission constraints into and within WUMS, and transmission congestion into WUMS has declined significantly since 2007, when the Commission declined to define WUMS as a default submarket in Order No. 697.³⁹ In addition, at the same time net generation capacity has increased in WUMS. MISO projects a capacity surplus of 700 MW in 2016 for Zone 2 (ATC).⁴⁰ Given that WUMS was not deemed to be a separate submarket when Order No. 697 was issued in 2007, and in view of the extensive work on improving and expanding transmission capability and generation capacity in and around

WUMS is connected to the rest of MISO by five 345 kV lines (two to the west and three to the south) and a number of lower voltage lines.

A number of projects have been completed or are scheduled to be completed by 2016. For example, Monroe County – Council Creek 345 kV line; Arnold 345/138 kV transformer; Kenosha – Lakeville 138 kV rebuild; Pleasant Prairie – Zion Energy Center 345 kV line; and Hiawatha – Indian Lake 138 kV energize. Based on data from American Transmission Company: *Market and PROMOD Congestion Report* (2013).

MISO 2016 Resource Adequacy Forecast at p. 10 (June 5, 2014).

WUMS in the last 10 years, there is even less reason to do so when analyzing the effects of this transaction, which is not expected to close until 2015.

Because there are various flowgates showing congestion within WUMS, or between WUMS and the rest of MISO or PJM, we have analyzed price data to determine whether this congestion has caused price separation and higher prices in WUMS than in the rest of MISO. The results of our analysis are summarized in Table 7, below. The table shows that none of the flowgates have caused WUMS to have consistently higher prices than elsewhere in MISO. Indeed, the data indicate that WUMS generally is a "low-side" market, which is not consistent with it being a separate submarket for purposes of conducting the Competitive Analysis Screen. In addition, the analysis of real-time prices between WUMS and the rest of MISO showed a correlation coefficient of 0.960, indicating a very strong price correlation, as would be expected for a single market.⁴¹

Table 7: Real-Time WUMS and MISO Energy Price Comparison (2012-2013)

Period	WUMS (\$/MWh)	MISO (\$/MWh)	Delta	% Difference
Winter Super Peak	\$44.11	\$45.44	-\$1.33	-3.0%
Winter Peak	\$31.66	\$33.16	-\$1.50	-4.6%
Winter Off-Peak	\$24.15	\$23.98	\$0.17	0.7%
Summer Peak Top 1%	\$121.03	\$122.73	-\$1.70	-1.4%
Summer Super Peak	\$72.51	\$77.20	-\$4.69	-6.3%
Summer Peak	\$32.45	\$34.57	-\$2.12	-6.3%
Summer Off-Peak	\$24.63	\$24.20	\$0.43	1.8%
Shoulder Super Peak	\$34.98	\$35.63	-\$0.65	-1.8%
Shoulder Peak	\$30.55	\$31.57	-\$1.02	-3.3%
Shoulder Off-Peak	\$24.68	\$24.73	-\$0.05	-0.2%

Source: CRA Analysis

Q. WHAT DO YOU CONCLUDE ABOUT THE NEED TO ANALYZE WUMS AS A SUBMARKET?

A. In cases where the Commission has determined a submarket within an RTO, it has been because the area was a load pocket, and thus more susceptible to the exercise of market

Based on 2012-2013 MISO LMP data. *See* calculation in workpapers section J - 6.7.

power.⁴² The price data in Table 7 shows that WUMS is not a load pocket—it is little separated from the rest of MISO and often sees lower prices than the surrounding areas. Consequently, this price data supports our conclusion that MISO should continue to be analyzed as a geographic market without establishing WUMS as a separate submarket.

Q. ISN'T IT THE CASE THAT THE MISO MARKET MONITOR REGARDS WUMS TO BE A "NARROWLY CONSTRAINED AREA"?

A. While that is true, the sole basis used by the market monitor to define such areas is the number of constraint hours counted, without regard for whether there is any substantial price separation or whether the constraints affect all or merely a small part of the zone. As discussed above, there is little price separation between WUMS and the rest of MISO and, as a result, this designation by the market monitor does not change our conclusion. 43

Vertical Market Power Issues

Q. WHAT ARE THE POTENTIALLY RELEVANT VERTICAL MARKET POWER ISSUES?

A. In the Revised Filing Requirements, the Commission set out several vertical issues potentially arising from mergers with input suppliers. The principal issue identified is whether the merger may create or enhance the ability of the merged firms to exercise market power in downstream electricity markets by reason of their control over the supply of inputs used by rival producers of electricity. Three potential abuses have been identified: the upstream firm has the ability to raise rivals' costs or foreclose them from the market in order to increase prices received by the downstream affiliate; the upstream firm has the ability to facilitate collusion among downstream firms; or transactions between vertical affiliates could be used to frustrate regulatory oversight of the cost/price

Each of the six submarkets that the Commission listed Order No 697 as having been identified as a sub-market requiring separate analysis was a load pocket that was constrained away from lower cost generation in adjacent areas.

The upper peninsula of Michigan has higher prices than the rest of WUMS and MISO. However, Applicants control little generation in this area, the largest unit being Presque Isle, which is controlled by MISO under an SSR agreement and is slated to be retired.

relationship of prices charged by the downstream electricity supplier.⁴⁴ The downstream products to be analyzed in a vertical analysis are the same as in the horizontal analysis.

With respect to the vertical analysis, the Commission defines the downstream geographic and product markets in the same manner as in the horizontal analysis.⁴⁵ For upstream markets, the relevant geographic market has not been defined by the Commission. In concept, it should include the area in which suppliers to generators competing in the downstream market are located.

Q. HOW DOES THE FRAMEWORK FOR ASSESSING VERTICAL MARKET POWER DIFFER FROM THE HORIZONTAL ANALYSIS FRAMEWORK?

A. For the vertical market power screen, the Commission's focus is on the structural competitiveness of downstream and upstream product markets, as measured by HHIs. The main difference from the horizontal analysis is that in the vertical analysis, the focus is not on the change in HHIs resulting from the merger, but on the structure of those upstream and downstream product markets in geographic markets in which one or both merging parties sells upstream products and in which the other or both merging parties sells downstream products.⁴⁶

Q. WHAT ARE THE VERTICAL MARKET POWER ISSUES THAT THE COMMISSION HAS FOUND REQUIRE INVESTIGATION IN THE CONTEXT OF MERGERS BETWEEN ELECTRIC UTILITIES AND GAS TRANSPORTATION PROVIDERS?

A. The Commission has expressed its concern, in decisions addressing "convergence mergers" between electric utilities and natural gas pipelines and in Order No. 642, that vertical mergers "may create or enhance the incentive and/or ability for the merged firm

While Order No. 642 identifies these three types of effects, the third is more properly an effect on rates and regulation, review criteria that exist separately from market power.

⁴⁵ Order No. 642, FERC Stats. & Regs. ¶ 31,111 at 31,909; 18 C.F.R. § 33.4(c)(3).

The vertical market power test is thus quite unrelated to the effects of a merger since neither the Applicants' shares nor the change in HHIs arising from the merger is relevant to the test, unless the merger were to raise the concentration in the upstream or downstream market to 1,800 or over.

to adversely affect prices and output in the downstream electricity market and to discourage entry by new generators."⁴⁷

In addition to the three generic areas of vertical concern noted above, the Commission also has expressed concerns that (a) convergence mergers involving an upstream gas supplier serving the downstream merger partner, as well as competitors of that partner, could result in preferential terms of service; and (b) a pipeline serving electric generation could provide commercially valuable information to newly affiliated electricity generating or marketing operations.

Finally, the Commission also has expressed the concern that an entity that controls electric transmission could use that control to favor its own generation.

Q. WHAT VERTICAL ISSUES ARE RAISED IN THIS MERGER BY THE COMBINATION OF THE APPLICANTS' GENERATION AND NATURAL GAS ASSETS?

A. Neither of the Applicants owns or controls fuels supplies or any interstate natural gas pipeline facilities. Consequently, the transaction does not involve the type of "convergence" merger between electric utilities and interstate natural gas pipelines that formed the primary concern raised by the Commission when considering the combination of electric generation and interstate natural gas pipeline facilities. Although the Applicants do not own interstate natural gas pipelines, each of the Applicants does own natural gas local distribution facilities. WEC serves 1,074,000 customers in MISO and Integrys serves 878,000 customers in MISO and 1,154,000 customers in PJM. The Applicants also have contractual capacity rights on upstream interstate natural gas pipelines. However, in each case, such ownership does not raise vertical market power problems.

⁴⁷ Order No. 642, FERC Stats. & Regs. ¶ 31,111 at 31,904.

Q. WHY DOES THE APPLICANTS' OWNERSHIP OF LOCAL NATURAL GAS DISTRIBUTION FACILITIES NOT RAISE VERTICAL MARKET POWER CONCERNS?

A. First of all, the Commission has recognized that most local natural gas distribution facilities operate under state mandated open-access requirements that prevent the exercise of vertical market power. Consequently, in Order No. 697, the Commission established a rebuttable presumption that ownership of such facilities does not create vertical market power concerns. Consistent with this finding, the Commission on several occasions has found that the combination of electric generation facilities and local distribution facilities does not raise vertical market power concerns. Here, we understand that all of the Applicants' local distribution facilities provide open access services under state-approved tariffs, and therefore the presumption should apply. Additionally, these states also impose non-discrimination requirements.

Moreover, most of the gas-fired generation in MISO served by the Applicants' gas distribution systems is generation that is owned or controlled by the Applicants themselves. WEC serves no natural gas-fired generation that it does it does not control via ownership or long term contract. Integrys serves one 245 MW merchant combined cycle unit and three small peaking facilities in Minnesota, two small peaking facilities in Wisconsin, and two small peaking facilities in Michigan. There can be no potential vertical market power concerns raised by combining the Applicants' distribution systems when those systems serve generation that already is owned or controlled by the Applicants rather than by the Applicants' competitors. Even if the few unaffiliated generators served by the Applicants were thereby deemed to be controlled by the Applicants, that would not cause the MISO generation markets to be highly concentrated which, as we note below, is the test the Commission applies when evaluating vertical market power issues.

⁴⁸ Order No. 697 at P 446.

⁴⁹ See, e.g. Exelon Corp., 138 FERC ¶ 61,167 at P 113 (2012); PPL Corp., 133 FERC ¶ 61,083 at PP 16, 19 (2010); Exelon Corp., 127 FERC ¶ 61,161 at PP 90, 93 (2009).

The citations to these requirements are provided in the Application.

Q. WHY DOES THE APPLICANTS' OWNERSHIP OF CAPACITY RIGHTS ON UPSTREAM NATURAL GAS PIPELINES NOT RAISE VERTICAL MARKET POWER CONCERNS?

A. We observe that such contractual rights are not mentioned in Order No. 642 or the Commission's Merger Regulations as creating vertical market power concerns. Nor should the Commission find that they do here. For one thing, the contractual rights are used by the Applicants to serve their natural gas distribution load, and thus the customers, not the Applicants, control when the rights are used. Further, under the Commission's open access rules applicable to interstate natural gas pipelines, the Applicants cannot withhold the capacity from the market if it is not being used because, if not used by the Applicants, the capacity is made available to others on an interruptible basis. It is for this reason that the Commission found in Order No. 697 that ownership of such capacity rights cannot be used to exercise vertical market power.⁵¹

We recognize, however, that in the past some merger applicants have submitted vertical market power analyses of their interstate natural gas pipeline contractual capacity rights and, in fact, Dr. Hieronymus has conducted such analyses in past merger proceedings. Consequently, we conducted an analysis of whether such rights could be used to exercise vertical market power in accordance with the requirements for such analyses established by the Commission in addition to looking at the concentration of pipelines and storage serving the MISO area.

Q. HOW DOES THE COMMISSION DIRECT THAT VERTICAL MARKET POWER ISSUES BE ANALYZED?

A. The Commission has stated that a necessary condition for a convergence merger to cause a vertical concern is that <u>both</u> the upstream and downstream markets are highly concentrated.⁵² In other words, the screen is passed if the downstream (or upstream)

See Order No. 697 at P 430 (holding that ownership of capacity rights on interstate natural gas pipelines does not raise vertical market power issues because "interstate pipeline capacity held by firm shippers that is not utilized or released is available from the pipeline on an interruptible basis").

[&]quot;[H]ighly concentrated upstream and downstream markets are necessary, but not sufficient, conditions for a vertical foreclosure strategy to be effective" *Id.* at 31,911. "A vertical merger can create or enhance the incentive and ability of the merged firm to adversely affect electricity prices or output in the downstream

market is not highly concentrated, irrespective of the degree of concentration of the upstream (or downstream) market.

Q. WHAT ANALYSIS DID YOU PERFORM?

A. Here, we know that the downstream market is unconcentrated when analyzed under the Commission's horizontal market power requirements, as shown in Tables 1-4, and it is very likely that such would be the case under the Commission's vertical market power analysis.⁵³

Performing such an analysis is very data intensive, however, since it requires knowing which pipeline serves which gas-fired plant for all of MISO. Consequently, we instead conducted an analysis of the upstream market concentration pursuant to the Commission's vertical market power regulations and found the upstream market to be unconcentrated. The MISO region is well served by multiple pipelines coming from all directions. Conservatively examining just the MISO Classic region, there are 21 pipelines serving the region with over 26 Bcf/day of flow. The largest pipeline in terms of daily follow capacity is the Northern Border pipeline with just over 2.3 Bcf per day (approximately a 9 percent market share). Because of the large number of pipelines serving the region, the market is unconcentrated with an HHI of only 565.⁵⁴

In addition, using Index of Customers data for delivered gas into the MISO Classic market we calculated HHIs based on customers' contractual rights to capacity on the

market by raising rivals' input costs if market power could be exercised in both the upstream and downstream geographic markets." *Id.* at 31,904. This was confirmed in *Energy East*. "Applicants correctly conclude that because they have shown that the downstream markets are not highly concentrated, there is no concern about foreclosure or raising rivals' costs in this case." *Energy East Corp.*, 96 FERC ¶ 61,322 at 62,229 (2001).

A vertical analysis differs from the horizontal analysis only in that gas-fired power plants are assumed to be controlled by the pipeline supplying them. The effect of this reattribution of control is to separate control of the gas generation from non-gas generation which remains attributed as controlled by its owners. In our experience, and given the unconcentrated upstream natural gas market, the result of this reallocation invariably is to reduce concentration. Since the MISO wholesale electric market already is unconcentrated, the reallocated market that would be modelled in a vertical analysis almost certainly not highly concentrated.

Details in Workpapers section J - 6.6, based on data from *Gas and Electric Infrastructure Interdependency Analysis Prepared for The Midwest Independent Transmission System Operator* (2012).

interstate natural gas pipelines. This calculation shows a post-merger HHI of 327.⁵⁵ Including MISO South would only dilute the market shares, resulting in an even lower concentration level.

Because Integrys owns and controls some market area storage in MISO, as a conservative additional test, we calculated an upstream HHI of gas storage in the MISO Classic region, and also found it to be unconcentrated, with a post-merger HHI of 717.⁵⁶

Q WHAT DO YOU CONCLUDE FROM YOUR ANALYSIS?

A. As we noted above, the Commission's vertical market power screen is failed only if both markets are highly concentrated. Because the upstream market is not highly concentrated, it was not necessary for us to analyze the downstream market in order to conclude that the Commission's test for vertical market power is satisfied.⁵⁷

Q. WHAT VERTICAL MARKET POWER CONCERNS ARE RAISED WITH RESPECT TO ELECTRIC TRANSMISSION FACILITIES?

A. With respect to assessing the impact of ownership of electric transmission facilities, the Commission in the past has focused on the extent to which the transmission owner provides open-access transmission or has transferred operational control over its transmission facilities to an ISO or an RTO. The transmission facilities serving Applicants are owned by ATC and are controlled by the MISO RTO pursuant to a Commission-approved open access transmission tariff. Based on Commission policy and precedent, the transaction raises no transmission-related vertical market power issue. Thus, even if Applicants were deemed to wholly control ATC, this would not raise a vertical market power issue. As noted previously, Applicants have agreed that they will not increase their ATC voting rights on matters pertaining to transmission planning, expansion, operations or management beyond what Integrys controls currently.

Data and calculations in Workpapers section J - 6.6.

Data and calculations in Workpapers section J - 6.6.

See, e.g., National Grid plc and KeySpan Corp., 117 FERC \P 61,080 at P 44 (2006).

Q. DO APPLICANTS HAVE THE ABILITY TO FORECLOSE ENTRY BY REASONS OF THEIR CONTROL OF POTENTIAL GENERATION SITES?

A, No. MISO is a very large market with many existing and potential generation sites that Applicants do not control.⁵⁸

DESCRIPTION OF METHODOLOGY

Q. PLEASE SUMMARIZE THE METHODOLOGY THAT YOU USED TO ANALYZE THE COMPETITIVE EFFECTS OF THE MERGER.

A. We evaluated the competitive effects of the merger using the delivered price test outlined in Appendix A and the Revised Filing Requirements. We implemented this analysis using a proprietary CRA model called the "Competitive Analysis Screening Model" ("CASm"). As discussed below, a version of CASm has been created to eliminate the complex allocation of transmission CRA previously employed in favor of the simpler allocation of the simultaneous import limit ("SIL") that became Commission policy in 2012.⁵⁹ This version of the model is used to create an alternative analysis contained in workpapers.

Q. WHAT DESTINATION MARKETS DID YOU CONSIDER?

A. The sole balancing authority area in which Applicants compete is MISO, which now includes Entergy and CLECO. In our analysis of the MISO market, we included PJM as a first tier market, but did not separately analyze the effect of the market on PJM. As a conservative analysis, we also analyzed the MISO market not including MISO South ("MISO Classic").

See Integrys Triennial Market Market-Based Rates Update at p. 5, Docket Nos. ER10-1984 et al (June 26, 2012) and Wisconsin Electric Power Company, Triennial Market Power Analysis at p. 7, Docket Nos. ER10-2563 et al. (June 29, 2012).

NRG Energy, Inc., 141 FERC ¶ 61,207 at P 53 (2012) (explaining that "...applicants appear to have used an incorrect *pro rata* allocation method for imports into the study area (the model appears to allocate imports from first tier BAAs independently rather than allocating uncommitted capacity from an aggregated first tier)," (citing to the series of orders beginning with Order No. 697, detailing the methodology to be used in market-based rate filings under Section 205).

Q. WHAT TIME PERIODS/LOAD CONDITIONS DID YOU ANALYZE?

A. We examined ten time periods/load conditions in the context of the DPT. We used these ten time periods for both the Economic Capacity and Available Economic Capacity analyses. While the taxonomy is largely dictated by Commission policy and precedent, it is useful to recall that the origin of the DPT time periods is to provide snapshots that reflect a broad range of system conditions. We evaluated hourly load data to aggregate similar hours. We defined periods within three seasons (Summer, Winter and Shoulder) to reflect the differences in unit availability, load and transmission capacity. Hours were first separated into seasons to reflect differences in generating availability and then further differentiated by load levels during each season. 60 For each season, hours were segmented into peak- and off-peak periods.⁶¹ The periods evaluated (and the designations used to refer to these periods in exhibits) are:

SUMMER (June-July-August)

Super Peak 1 (S SP1): Top one percent of peak load hours

Super Peak 2 (S SP2): Top ten percent of peak load hours

Peak (S P): Remaining peak hours

Off-peak (S OP): All off-peak hours

WINTER (December-January-February)

Super Peak (W SP): Top ten percent of peak load hours

Peak (W P): Remaining peak hours

Off-peak (W OP): All off-peak hours

SHOULDER (March-April-May-September-October-November)

Appendix A requires applicants to evaluate the merger's impact on competition under different system conditions. For example, aggregating summer peak and shoulder peak conditions may mask important differences in unit availability and, therefore, a merger could potentially affect competition differently in these seasons. Thus, applicants are directed to evaluate enough sufficiently different conditions to show the merger's impact across a range of system conditions. On the other hand, the DOJ/FTC Horizontal Merger Guidelines discuss the ability to "sustain" a price increase, and a finding that a structural test (like the HHI statistic) violates the safe harbor for some small subset of hours during the year may not be indicative of any market power problems.

Peak and off-peak hours were defined according to NERC's definition, except that we did not consider Saturdays to be peak days. For the Eastern Time Zone, on-peak hours include Hour Ending (HE) 0800-HE 2300 EST Monday through Saturday and off-peak hours include HE 2400-HE 0700 EST Monday through Saturday. See http://www.nerc.com/files/opman 12-13Mar08.pdf.

Super Peak (SH SP): Top ten percent of peak load hours

Peak (SH_P): Remaining peak hours

Off-peak (SH_OP): All off-peak hours

Q. WHAT COMPETITIVE PRICE LEVELS DID YOU ANALYZE IN YOUR ANALYSES?

A. We evaluated conditions assuming destination market prices ranging from prices in the Off-Peak periods in which only baseload generation is economic to high prices in the highest Summer Super Peak period during which all but the very least economic generation is in merit. In Order No. 642, the Commission indicated that sub-periods within a season should be determined by load levels rather than by time periods. As discussed below, we analyzed each market at prices that range from the levels that would apply at the lowest load levels to those consistent with the highest load levels.

We used average MISO day-ahead prices for 2012 and 2013 for each of the 10 time periods as a starting point. Two years were used to set the baseline consistent with Commission direction. Incremental spark spreads were computed for each period relative to fuels costs in the historic period. These then were carried forward to the 2016 test year based on the Ventyx forecast of gas price escalation. Coal prices are assumed to be the marginal fuel in off-peak periods; accordingly we adjusted off-peak prices based on 2016 forward coal prices. In addition, we conducted price sensitivity analyses around these base case prices, which evaluated 10 percent higher and lower prices. The price sensitivity tests also showed no screen failures in any season/load levels for AEC or EC for either MISO or MISO Classic.

⁶² Calculations are shown in Workpapers section J - 6.2.2

These sensitivity analyses are provided in workpapers J - 6.8.

Q. PLEASE DESCRIBE THE BASIC MODEL ARCHITECTURE YOU USED IN ANALYZING THIS MERGER.

A. We used CRA's proprietary model, CASm, to perform the analysis. CASm was built initially in 1997 to implement the new analysis required in Order No. 592. It is a linear programming model developed specifically to perform the calculations required in undertaking the DPT and has been used to provide analyses supporting scores of filings before the Commission. As designed, the model included each potential supplier as a distinct "node" or area that is connected via a transportation (or "pipes") representation of the transmission network. Each link in the network had its own non-simultaneous limit and cost. Potential suppliers are allowed to use all economically and physically feasible links or paths to reach the destination market. In instances where more generation meets the economic element of the DPT (e.g., 105 percent of the market price) than can actually be delivered on the transmission network, transmission capacity is allocated based on the relative amount of economic or available economic generation that each party controls at a constrained interface.

Q. HOW DID YOU ALLOCATE TRANSMISSION CAPACITY FOR THIS TRANSACTION?

A. Appendix A notes that there are various methods for allocating transmission and that applicants should support the method used.⁶⁴ We allocated transmission first to parties holding firm reservation and having contractual or ownership access to generation in the external area,⁶⁵ then allocated remaining transmission based on a *pro rata*, "squeeze down" method based on relative ownership shares of capacity at a transmission interface, rather than on the basis of economics, which would allocate limited transmission first to

See Order No. 592, FERC Stats. and Regs. ¶ 31,044 at 30,133 ("In many cases, multiple suppliers could be subject to the same transmission path limitation to reach the same destination market and the sum of their economic generation capacity could exceed the transmission capability available to them. In these cases, the [Available Transfer Capability] must be allocated among the potential suppliers for analytic purposes. There are various methods for accomplishing this allocation. Applicants should support the method used.")

We were not able to find evidence of firm point-to-point reservations from controlled power plants in PJM use to serve load in MISO. Indeed, because power prices and capacity prices in PJM are higher than in MISO, the firm transmission reservations of which we are aware exist to transfer firm capacity from MISO to PJM. Hence, the only portion of the SIL that was allocated before proration was the 108 MW of transmission from Manitoba allocated to Integrys.

the generation with the lowest variable costs. The *pro rata* "squeeze-down" method, sonamed because it seeks to prorate capacity at each node, is the closest approximation to what the Commission applied in *FirstEnergy* 66 that is computationally feasible. In earlier merger analyses, CRA made the squeeze down allocation on a node by node basis, subject to an overall simultaneous import limit.

In 2012, the Commission issued revised guidance on how it wanted applicants to allocate available transmission. It directed that the method it had adopted for market-based rate filings should also be used for Section 203 merger filings.⁶⁷ Hence, in one set of our analyses, we allocated the available transmission, as quantified by the simultaneous import limit ("SIL") on a pro rata basis from an aggregated first tier irrespective of path limits.⁶⁸ Given our interpretation of the most recent Commission guidance regarding transmission allocation, however, we perform an analysis that considers both the overall SIL and the physical transfer limitations of the grid for connections to each first-tier market in allocating imports. The former analysis is in our workpapers. The latter is our base case as shown in Tables 1-4.⁶⁹

Q. WHAT MEASURE OF SIMULTANEOUS IMPORT CAPABILITY DID YOU USE?

A. The last SIL computed by MISO was in December 2011. It is badly out of date, particularly as a result of Duke Ohio leaving, and Entergy joining MISO. The only recent Commission-accepted SIL of which we are aware was computed in connection with the Dynegy acquisition of Ameren's Illinois generation and accepted by the

Ohio Edison Co., 80 FERC ¶ 61,039 at 61,106-07 (1997) ("When there was more economic capacity (or available economic capacity) outside of a transmission interface than the unreserved capability would allow to be delivered into the destination market, the transmission capability was allocated to the suppliers in proportion to the amount of economic capacity each supplier had outside the interface.").

NRG Energy, Inc., 141 FERC ¶ 61,207 at P 53 (2012) (explaining that "...applicants appear to have used an incorrect pro rata allocation method for imports into the study area (the model appears to allocate imports from first tier BAAs independently rather than allocating uncommitted capacity from an aggregated first tier)", (citing to the series of orders beginning with Order No. 697, detailing the methodology to be used in market-based rate filings under Section 205).

See Workpapers section J - 6.9 for this specification.

See Tucson Electric Power Co., Docket No. EC14-88-000 (July 24, 2014) (letter requesting further information), citing 18 C.F.R. § 33.3(c)(4)(i)(C).

Commission. The analysis determining the revised SILs in the Dynegy case takes into account the changes in MISO composition that have taken place since 2011. The SILs for the entire MISO market are 10,165 MW Summer, 11,480 MW Winter and 11,589 MW Shoulder; and the SILs for MISO Classic are 5,571 MW Summer, 7,531 MW Winter and 7,821 MW Shoulder.⁷⁰

Q. WHAT YEAR DID YOUR ANALYSIS COVER?

A. We analyzed 2016 market conditions, consistent with the Order No. 642 requirement that the analysis be forward looking. The year 2016 was selected since the merger is not expected to be finalized until the second half of 2015. Strictly speaking, the period used is December 2015 through November 2016, consistent with the Commission's required methodology.⁷¹

Even though our analysis approximates 2016 market conditions, the primary source of data on generation and transmission is current and recent historical data. Where appropriate, we adjusted relevant data to approximate expected 2016 conditions. This includes load and generation dispatch (*i.e.*, fuel and other variable) costs. We also reflected generation additions and retirements in MISO expected to occur in the relevant time frame.

Q. HOW DO YOU ACCOUNT FOR LONG-TERM PURCHASES AND SALES?

A. The Commission's policy favors assigning control to the contractual party with dispatch rights.⁷² Since MISO is so unconcentrated, the general treatment of purchases and sales is inconsequential in terms of the results of our analysis, except with respect to those

Ameren et al. Supplemental Information Filing, Docket No. EC13-93-000 (Aug. 5, 2013).

⁷¹ See, e.g., Order 697-A at Appendix D.

See 18 C.F.R. § 33.3(c)(4)(i)(A), stating: Economic capacity means the amount of generating capacity owned or controlled by a potential supplier with variable costs low enough that energy from such capacity could be economically delivered to the destination market. Prior to applying the delivered price test, the generating capacity meeting this definition must be adjusted by subtracting capacity committed under long-term firm sales contracts and adding capacity acquired under long-term firm purchase contracts (i.e., contracts with a remaining commitment of more than one year). The capacity associated with any such adjustments must be attributed to the party that has authority to decide when generating resources are available for operation. Other generating capacity may also be attributed to another supplier based on operational control criteria as deemed necessary, but the applicant must explain the reasons for doing so. *Id.* Order No 697 provides some further guidance on what constitutes control but accepts that judgments will be necessary and declines to be highly prescriptive.

affecting Applicants' contracts. As described below, we have assumed, as appropriate, that contracts transferring control to Applicants are treated as such. Because data on contractual terms of power sales not involving Applicants generally are unavailable, we assumed that all other generation is controlled by the owner. In light of the low level of HHIs for both EC and AEC, any change of control that might arise from reassignment of controlled generation among non-Applicants would not affect our conclusions.

As discussed earlier and shown in Exhibit J-4, Wisconsin Energy has a long term purchase of 1,033 MW (Summer MDC) from the Point Beach nuclear plant and 236.5 MW (summer) from the Whitewater Cogeneration Facility. We treat these as controlled by WEC. As discussed earlier, its 344 MW Presque Isle coal station is under contract to MISO and we treat it as controlled by MISO.

As shown in Exhibit J-5, Integrys has long term contracts with Brown County landfill (2 MW), Forward Wind Farm (57.5 MW)⁷³ and Shirley Wind Farm (19 MW). In addition, it has a 108 MW around the clock purchase from Manitoba. We treat this as controlled by Applicants despite that it does not relate to specific generation and we also allocate that amount (108 MWs) of the SIL to Integrys, consistent with Commission policy to allocate the SIL to Applicants' remote generation before any *pro rata* allocation of the remaining SIL

Q. WHAT PLANNED GENERATION RETIREMENTS AND ADDITIONS DO YOU REFLECT FOR APPLICANTS?

A. WEC has announced its intent to retire the Presque Isle Power Plant ("PIPP"), which is providing SSR Service to MISO in lieu of suspension of operations. It is expected that PIPP will continue to provide SSR service in lieu of retirement. WPS is retiring Pulliam 5 and 6 and Weston in 2015 and these units are excluded from our analysis.

Under the terms of the agreement with other off-takers, WPS dispatches the full 129 MW. Its output share is 57.5 MW. We assume for analysis purposes that WPS controls the entire unit.

Q. PLEASE DESCRIBE THE WHOLESALE CUSTOMER CONTRACTS FOR WHICH APPLICANTS ARE THE SELLERS.

A. As shown on Exhibit J-4, WEC has long term or evergreening contracts with four entities, WPPI energy, Cloverland Electric Cooperative, Great Lakes Utilities and MGE Energy, Inc. These total 185 MW. For the AEC analyses, we added these loads to WECs loads before subtracting the generation needed to serve these loads from WEC's Economic Capacity

As shown on Exhibit J-5, Integrys also has long term or evergreening wholesale contracts with four entities: WPPI Energy, Great Lakes Utilities, Ontonagon Municipal and Balfour Beatty Infrastructure Partners. These total 219 MW. As with WEC, these loads were added to Integrys' load in computing its AEC

Q. PLEASE SUMMARIZE YOUR RECOMMENDATION.

A. We recommend that the Commission determine that this merger will not have an adverse effect on competition in markets subject to its jurisdiction.

Q. DOES THIS COMPLETE YOUR TESTIMONY?

A. Yes.

Wisconsin Energy Corporation)		
)	Docket No. EC14	000
Integrys Energy Group, Inc.)		

APPLICATION UNDER SECTION 203 OF THE FEDERAL POWER ACT

PREPARED DIRECT TESTIMONY AND EXHIBITS OF WILLIAM H. HIERONYMUS AND DAVID HUNGER ON BEHALF OF APPLICANTS

I, William H. Hieronymus, being duly sworn, depose and state that the foregoing Declaration on behalf of Wisconsin Energy Corporation and Integrys Energy Group, is true, correct, accurate and complete to the best of my information, knowledge and belief.

William H. Hieronymus

Subscribed and sworn to before me This 14th day of August, 2014

Notary Public



UNITED STATES OF AMERICA BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION

Wisconsin Energy Corporation)		
)	Docket No. EC14	000
Integrys Energy Group, Inc.)		

APPLICATION UNDER SECTION 203 OF THE FEDERAL POWER ACT

PREPARED DIRECT TESTIMONY AND EXHIBITS OF WILLIAM H. HIERONYMUS AND DAVID HUNGER ON BEHALF OF APPLICANTS

I, David Hunger, Ph.D., being duly sworn, depose and state that the foregoing Declaration on behalf of the Wisconsin Energy Corporation and Integrys Energy Group, Inc.is true, correct, accurate, and complete to the best of my knowledge, information, and belief.

S-14-2019
GAICT OFFOLIA

David Hunger, Ph.D.

SUBSCRIBED AND SWORN 10

before me this 14 day of August

Notary Public

My commission expires:

EXHIBITS

Exhibit J-1	Testimony
Exhibit J-2	Resume of William H. Hieronymus
Exhibit J-3	Resume of David Hunger
Exhibit J-4	Wisconsin Energy Generation
Exhibit J-5	Integrys Energy Generation



William H. Hieronymus Vice President

Ph.D. Economics University of Michigan

M.A. Economics University of Michigan

B.A. Social Sciences University of Iowa

William Hieronymus has consulted extensively to managements of electricity and gas companies, their counsel, regulators, and policymakers. His principal areas of concentration are the economics, structure and regulation of network utilities and associated management, policy, and regulatory issues. Dr. Hieronymus has spent the last twenty-five years working on the restructuring and privatization of utility systems in the U.S. and internationally. In this context he has assisted the managements of energy companies on corporate and regulatory strategy, particularly relating to asset acquisition and divestiture. He has testified extensively on regulatory policy issues and on market power issues related to market design, mergers and acquisitions and claims of market manipulation. In his nearly forty years of consulting to this sector, he also has performed a number of more specific functional tasks, including analyzing potential investments; assisting in negotiation of power contracts, tariff formation, demand forecasting, and fuels market forecasting. Dr. Hieronymus has testified frequently on behalf of energy sector clients before regulatory bodies, federal courts, arbitrators and legislative bodies in the United States, the United Kingdom and Australia. He has contributed to numerous projects, including the following:

ELECTRICITY SECTOR STRUCTURE, REGULATION, AND RELATED MANAGEMENT AND PLANNING ISSUES

U.S. Market Restructuring Assignments

Dr. Hieronymus has served as an advisor to the senior executives of electric utilities on restructuring
and related regulatory issues, and he has worked with senior management in developing strategies
for shaping and adapting to the emerging competitive market in electricity. Related to some of these
assignments, he has testified before state agencies on regulatory policies and on contract and asset
valuation.



- For utilities seeking merger approval, Dr. Hieronymus has prepared and testified to market power analyses at FERC and before state commissions. He also has assisted in discussions with the Antitrust Division of the Department of Justice and in responding to information requests. The mergers on which Dr. Hieronymus has testified include both electricity mergers and combination mergers involving electricity and gas companies. Among the major mergers on which he has testified are Duke-Progress, Duke-Cinergy, NSTAR-Northeast Utilities, First Energy-Allegheny Sempra (Enova and Pacific Enterprises), Xcel (New Century Energy and Northern States Power), Exelon (Commonwealth Edison and Philadelphia Electric), AEP (American Electric Power and Central and Southwest), Dynegy-Illinois Power, Con Edison-Orange and Rockland, Dominion-Consolidated Natural Gas, NiSource-Columbia Energy, E-on-PowerGen/LG&E and NYSEG-RG&E, Iberdrola-Energy East, Texas Energy Futures-TXU, GDF/Suez-FirstLight and MacQuarie-Puget Sound and Fortis Energy-NUS (Tucson Electric). He also submitted testimony in mergers that were terminated, usually for unrelated reasons, including Exelon-NRG, EEG (Exelon and PSEG), Constellation-FPL Energy, Entergy-Florida Power and Light, Northern States Power and Wisconsin Energy, KCP&L and Utilicorp and Consolidated Edison-Northeast Utilities. Testimony on similar topics has been filed for a number of smaller utility mergers and for numerous asset acquisitions. Dr. Hieronymus has also assisted numerous clients in the pre-merger screening of potential acquisitions and merger partners.
- For utilities seeking to establish or extend market rate authority, Dr. Hieronymus has provided scores
 of analyses concerning market power in support of submissions under Sections 205 and/or 206 of
 the Federal Power Act.
- For utilities and power pools engaged in restructuring activities, he has assisted in examining various facets of proposed reforms. Such analysis has included features of the proposals affecting market efficiency and revenue adequacy and those that have potential consequences for market power. Where relevant, the analysis also has examined the effects of alternative reforms on the market performance, and achievement of the client's objectives. In some cases, these analyses have led to testimony and/or participation in stakeholder processes.
- For a group of generation companies in ERCOT, he developed potential changes in the energy market structure and forecasts of the effects of such changes on prices in the market and on the revenues earned by new generators. For another company he led a study assessing the impact of a more reliable system arising from adoption of a capacity market on the Texas economy. For another major generation owner he testified concerning the impacts of relaxation of restrictions on its bidding behavior on market prices and market revenue adequacy. For yet another company, he led analyses and testified respecting the need for a capacity market to supplement the ERCOT energy market in PUCT Project 400000.
- For a group of generation owners in PJM, he is assisting in developing analyses, filings and
 testimony concerning changes needed to make the capacity market revenue adequate. The issues
 addressed include participation requirements for imports and demand-side resources, the need for
 measures to assure adequate winter supplies and needed changes in the capacity market design.



- For generators and marketers, Dr. Hieronymus has testified extensively on market power and market manipulation. Current and past assignments include analysis of (and in some cases testimony concerning) market manipulation on electricity trading platforms and in electricity physical product markets, allegations of market power arising from agency and partnering arrangements with other suppliers, economic withholding in capacity markets and the use of contracts to gain leverage to increase profits from such withholding. Some of this testimony related to the electricity crisis in the WECC that occurred during the period May 2000 through May 2001 and took place in various dockets over the following decade. His testimony concerning this period covered, inter alia, the economics of long term contracts entered into during that period the behavior of market participants during the crisis period and the nexus between purportedly dysfunctional spot markets and forward contracts. He also provided testimony and other regulatory support in dockets concerned with economic and physical withholding, partnership arrangements and bidding and scheduling practices potentially in violation of the California ISO tariff and/or FERC anti-manipulation policies. He also has testified concerning market power and market manipulation in East Coast markets and concerning damages arising from potential manipulation of outage schedules in a Canadian market.
- In connection with a major investigation of alleged market manipulation by a trading house he
 directed a number of analyses of the firms incentives to engage in manipulative behavior and on the
 market impact of its alleged actions.
- For the New England Power Pool (NEPOOL), Dr. Hieronymus examined the issue of market power
 in connection with NEPOOL's movement to market-based pricing for energy, capacity, and ancillary
 services. He also assisted the New England utilities in preparing their market power mitigation
 proposal. The main results of his analysis were incorporated in NEPOOL's market power filing
 before FERC and in ISO-New England's market power mitigation rules.
- For a coalition of independent generators, he provided affidavits advising FERC on changes to the rules under which the northeastern U.S. power pools operate.
- For both utilities and generators he has testified on a number of occasions on market mitigation rules for the New York City load pocket and their relationship to policy goals such as market-based entry.
- Currently, he is assisting a coalition of major utilities in both the FERC generic inquiry into capacity markets and the reform of aspects of the PJM market rules

Valuation of Utility Assets in North America

- Dr. Hieronymus has testified in state securitization and stranded cost quantification proceedings, primarily in forecasting the level of market prices that should be used in assessing the future revenues and the operating contribution earned by the owner of utility assets in energy and capacity markets. The market price analyses are tailored to the specific features of the market in which a utility will operate and reflect transmission-constrained trading over a wide geographic area. He also has testified in rebuttal to other parties' testimony concerning stranded costs, and has assisted companies in internal stranded cost and asset valuation studies.
- He was the primary valuation witness on behalf of a western utility in an arbitration proceeding concerning the value of a combined cycle plant coming off lease that the utility wished to purchase.
- He assisted a bidder in determining the commercial terms of plant purchase offers as well as
 assisting clients in assessing the regulatory feasibility of potential acquisitions and mergers.



- He has testified concerning the value of terminated long-term contracts in connection with contract defaults by bankrupt power marketers and merchant generators.
- In connection with the Western U.S. long term contracts proceeding, he testified with respect to benchmarking of contracts and to the relationship between market prices and long run marginal costs of new generation.

Other U.S. Utility Engagements

- In an arbitration proceeding, Dr. Hieronymus testified with respect to contract terms relating to security provisions for repaying front-end loaded contract payments.
- Dr. Hieronymus has contributed to the development of several benchmarking analyses for U.S. utilities. These have been used in work with clients to develop regulatory proposals, set cost reduction targets, restructure internal operations, and assess merger savings.
- Dr. Hieronymus was a co-developer of a market simulation package tailored to region-specific
 applications. He teamed to conduct numerous multi-day training sessions using the package to help
 utility clients in educating management regarding the consequences of wholesale and retail
 deregulation and in developing the skills necessary to succeed in this environment.
- He has made numerous presentations to U.S. utility managements regarding overseas electricity systems and market restructuring.
- In connection with nuclear generating plants then-nearing completion, he has testified in Pennsylvania, Louisiana, Arizona, Illinois, Missouri, New York, Texas, Arkansas, New Mexico, and before the Federal Energy Regulatory Commission regarding plant-in-service rate cases on the issues of equitable and economically efficient treatment of plant costs for tariff-setting purposes, regulatory treatment of new plants in other jurisdictions, the prudence of past system planning decisions and assumptions, performance incentives, and the life-cycle costs and benefits of the units. In these and other utility regulatory proceedings, Dr. Hieronymus and his colleagues have provided extensive support to counsel, including preparation of interrogatories, cross-examination support, and assistance in writing briefs.
- On behalf of utilities in the states of Michigan, Massachusetts, New York, Maine, Indiana, Pennsylvania, New Hampshire, and Illinois, he has submitted testimony in regulatory proceedings on the economics of completing nuclear generating plants that were then under construction. His testimony has covered the likely cost of plant completion; forecasts of operating performance; and extensive analyses of the impacts of completion, deferral, and cancellation upon ratepayers and shareholders. For the senior managements and boards of utilities engaged in nuclear plant construction, Dr. Hieronymus performed analyses to inform strategic decisions concerning the continuance of construction.
- For an eastern Pennsylvania utility that suffered a nuclear plant shutdown due to NRC sanctions relating to plant management, he filed testimony regarding the extent to which replacement power cost exceeded the costs that would have occurred but for the shutdown.
- For a major Midwestern utility, Dr. Hieronymus headed a team that assisted senior management in devising its strategic plans, including examination of such issues as plant refurbishment/life extension strategies, impacts of increased competition, and available diversification opportunities.



- On behalf of two West Coast utilities, Dr. Hieronymus testified in a needs certification hearing for a
 major coal-fired generation complex concerning the economics of the facility relative to competing
 sources of power, particularly unconventional sources and demand reductions.
- For a large western combination utility, he participated in a major 18-month effort to provide the client with an integrated planning and rate case management system.
- For two Midwestern utilities, Dr. Hieronymus prepared an analysis of intervenor-proposed modifications to the utilities' resource plans. He then testified on their behalf before a legislative committee.

U.K. Assignments (Primarily 1988-1994)

- Following promulgation of the white paper that established the general framework for privatization of the electricity industry in the United Kingdom, Dr. Hieronymus participated extensively in the task forces charged with developing the new market system and regulatory regime. His work on behalf of the Electricity Council and the twelve regional distribution and retail supply companies focused on the proposed regulatory regime, including the price cap and regulatory formulas, and distribution and transmission use of system tariffs. He was an active participant in industry-government task forces charged with creating the legislation, regulatory framework, initial contracts, and rules of the pooling and settlements system. He also assisted the regional companies in the valuation of initial contract offers from the generators, including supporting their successful refusal to contract for the proposed nuclear power plants that subsequently were canceled as being non-commercial.
- During the preparation for privatization, Dr. Hieronymus assisted several individual U.K. electricity
 companies in understanding the evolving system, in developing use of system tariffs, and in
 enhancing commercial capabilities in power purchasing and contracting. He continued to advise a
 number of clients, including regional companies, power developers, large industrial customers, and
 financial institutions on the U.K. power system for a number of years after privatization.
- Dr. Hieronymus assisted four of the regional electricity companies in negotiating equity ownership
 positions and developing the power purchase contracts for a 1,825 megawatt combined cycle gas
 station. He also assisted clients in evaluating other potential generating investments including
 cogeneration and non-conventional resources.
- Dr. Hieronymus also has consulted on the separate reorganization and privatization of the Scottish
 electricity sector. Part of his role in that privatization included advising the larger of the two Scottish
 companies and, through it, the Secretary of State on all phases of the restructuring and privatization,
 including the drafting of regulations, asset valuation, and company strategy.
- He assisted one of the Regional Electricity Companies in England and Wales in the 1993 through 1995 regulatory proceedings that reset the price caps for its retailing and distribution businesses. Included in this assignment was consideration of such policy issues as incentives for the economic purchasing of power, the scope of price control, and the use of comparisons among companies as a basis for price regulation. Dr. Hieronymus's model for determining network refurbishment needs was used by the regulator in determining revenue allowances for capital investments.
- He assisted one of the Regional Electricity Companies in its defense against a hostile takeover, including preparation of its submission to the Cabinet Minister who had the responsibility for determining whether the merger should be referred to the competition authority.



- In 2013 he was principal author of a paper submitted to OFGEM in its "RPI-X at 25" inquiry, suggesting changes in how rates are regulated.
- Also I 2013 he participated, along with others at CRA in an analysis of market power issues concerning the upcoming forward capacity market.

Assignments Outside of the U.S. and U.K.

- Dr. Hieronymus testified before the federal court of Australia concerning the market power implications of acquisition of a share of a large coal-fired generating facility by a large retail and distribution company.
- For the European Bank for Reconstruction and Development, he performed analyses of least-cost
 power options and evaluated the return on a major investment that the Bank was considering for a
 partially completed nuclear plant in Slovakia. Part of this assignment involved developing a forecast
 of electricity prices, both in Eastern Europe and for potential exports to the West.
- For the OECD he performed a study of energy subsidies worldwide and the impact of subsidy elimination on the environment, particularly on greenhouse gases.
- For the Magyar Villamos Muvek Troszt, the electricity company of Hungary, Dr. Hieronymus
 developed a contract framework to link the operations of the different entities of an electricity sector
 in the process of moving from a centralized command- and-control system to a decentralized,
 corporatized system.
- For Iberdrola, the largest investor-owned Spanish electricity company, he assisted in development of
 its proposal for a fundamental reorganization of the electricity sector, its means of compensating
 generation and distribution companies, its regulation, and the phasing out of subsidies. He also has
 assisted the company in evaluating generation expansion options and in valuing offers for imported
 power.
- Dr. Hieronymus contributed extensively to a project for the Ukrainian Electricity Ministry, the goal of
 which was to reorganize the Ukrainian electricity sector and prepare it for transfer to the private
 sector and the attraction of foreign capital.
- At the request of the Ministry of Power of the USSR, Dr. Hieronymus participated in the creation of a seminar on electricity restructuring and privatization. The seminar was given for 200 invited Ministerial staff and senior managers for the USSR power system. His specific role was to introduce the requirements and methods of privatization. Subsequent to the breakup of the Soviet Union, Dr. Hieronymus continued to advise both the Russian energy and power ministry and the government-owned generation and transmission company on restructuring and market development issues.
- On behalf of a large continental electricity company, Dr. Hieronymus analyzed the proposed directives from the European Commission on gas and electricity transit (open access regimes) and on the internal market for electricity. The purpose of this assignment was to forecast likely developments in the structure and regulation of the electricity sector in the common market and to assist the client in understanding their implications.
- For the electric utility company of the Republic of Ireland, he assessed the likely economic benefit of building an interconnector between Eire and Wales for the sharing of reserves and the interchange of power.



For a task force representing the Treasury, electricity generating, and electricity distribution
industries in New Zealand, Dr. Hieronymus undertook an analysis of industry structure and
regulatory alternatives for achieving the economically efficient generation of electricity. The analysis
explored how the industry likely would operate under alternative regimes and their implications for
asset valuation, electricity pricing, competition, and regulatory requirements.

TARIFF DESIGN METHODOLOGIES

AND POLICY ISSUES

- Dr. Hieronymus participated in a series of studies for the National Grid Company of the United Kingdom and for Scottish Power on appropriate pricing methodologies for transmission, including incentives for efficient investment and location decisions.
- For a U.S. utility client, he directed an analysis of time-differentiated costs based on accounting concepts. The study required selection of rating periods and allocation of costs to time periods and within time periods to rate classes.
- For EPRI, Dr. Hieronymus directed a study that examined the effects of time-of-day rates on the level and pattern of residential electricity consumption.
- For the EPRI-NARUC Rate Design Study, he developed a methodology for designing optimum costtracking block rate structures.
- On behalf of a group of co-generators, Dr. Hieronymus filed testimony before the Energy Select Committee of the UK Parliament on the effects of prices on cogeneration development.
- For the Edison Electric Institute (EEI), he prepared a statement of the industry's position on proposed federal guidelines regarding fuel adjustment clauses. He also assisted EEI in responding to the U.S. Department of Energy (DOE) guidelines on cost-of-service standards.
- For private utility clients, Dr. Hieronymus assisted in the preparation both of their comments on draft FERC regulations and of their compliance plans for PURPA Section I33.
- For a state utilities commission, Dr. Hieronymus assessed its utilities' existing automatic adjustment clauses to determine their compliance with PURPA and recommended modifications.
- For DOE, he developed an analysis of automatic adjustment clauses currently employed by electric utilities. The focus of this analysis was on efficiency incentive effects.
- For the commissioners of a public utility commission, Dr. Hieronymus assisted in preparation of briefing papers, lines of questioning, and proposed findings of fact in a generic rate design proceeding.



SALES FORECASTING METHODOLOGIES

FOR GAS AND ELECTRIC UTILITIES

- For the White House Sub-Cabinet Task Force on the future of the electric utility industry, Dr.
 Hieronymus co-directed a major analysis of "least-cost planning studies" and "low-growth energy
 futures." That analysis was the sole demand-side study commissioned by the task force, and it
 formed a basis for the task force's conclusions concerning the need for new facilities and the relative
 roles of new construction and customer side-of-the-meter programs in utility planning.
- For a large eastern utility, Dr. Hieronymus developed a load forecasting model designed to interface
 with the utility's revenue forecasting system-planning functions. The model forecasts detailed
 monthly sales and seasonal peaks for a 10-year period.
- For DOE, he directed development of an independent needs assessment model for use by state
 public utility commissions. This major study developed the capabilities required for independent
 forecasting by state commissions and provided a forecasting model for their interim use.
- For state regulatory commissions, Dr. Hieronymus has consulted in the development of service arealevel forecasting models of electric utility companies.
- For EPRI, he authored a study of electricity demand and load forecasting models. The study surveyed state-of-the-art models of electricity demand and subjected the most promising models to empirical testing to determine their potential for use in long-term forecasting.
- For a Midwestern electric utility, he provided consulting assistance in improving the client's load forecast, and testified in defense of the revised forecasting models.
- For an East Coast gas utility, Dr. Hieronymus testified with respect to sales forecasts and provided consulting assistance in improving the models used to forecast residential and commercial sales.

OTHER STUDIES PERTAINING TO

REGULATED AND ENERGY COMPANIES

- For the owner of a proposed LNG terminal, Dr. Hieronymus testified with respect to market power
 relating to the terminal and associated transmission. Relying substantially on his testimony FERC
 concluded that such terminals generically should be treated as equivalent to wellhead gas and hence
 should not be price regulated.
- For two gas distribution utilities with overlapping franchise areas, Dr. Hieronymus testified
 concerning the impact of the merger on competition to serve customers and whether the loss of such
 competition was in the public interest.



- In a number of antitrust and regulatory matters, Dr. Hieronymus has performed analyses and litigation support tasks. These cases have included Sherman Act Section 1 and 2 allegations, contract negotiations, generic rate hearings, ITC hearings, and a major asset valuation suit. In a major antitrust case, he testified with respect to the demand for business telecommunications services and the impact of various practices on demand and on the market share of a new entrant. For a major electrical equipment vendor, Dr. Hieronymus testified on damages with respect to alleged defects and associated fraud and warranty claims. In connection with mergers for which he is the market power expert, Dr. Hieronymus assists clients in Hart-Scott-Rodino investigations by the Antitrust Division of the U.S. Department of Justice and the Federal Trade Commission. In an arbitration case, he testified as to changed circumstances affecting the equitable nature of a contract. In a municipalization case, he testified concerning the reasonable expectation period for the supplier of power and transmission services to a municipality. In two Surface Transportation Board proceedings, he testified on the sufficiency of product market competition to inhibit the exercise of market power by railroads transporting coal to power plants.
- For one owner of the Trans-Alaskan Pipeline, he submitted testimony to FERC in 2010 concerning cost pooling and related issues of cost and revenue allocation among co-owner.
- For a landholder, Dr. Hieronymus examined the feasibility and value of an energy conversion project that sought a long-term lease. The analysis was used in preparing contract negotiation strategies.
- For an industrial client considering development and marketing of a total energy system for cogeneration of electricity and low-grade heat, Dr. Hieronymus developed an estimate of the potential market for the system by geographic area.
- For the U.S. Environmental Protection Agency (EPA), he was the principal investigator in a series of studies that forecasted future supply availability and production costs for various grades of steam and metallurgical coal to be consumed in process heat and utility uses.

Dr. Hieronymus has been an invited speaker at numerous conferences on such issues as market power, industry restructuring, utility pricing in competitive markets, international developments in utility structure and regulation, risk analysis for regulated investments, price squeezes, rate design, forecasting customer response to innovative rates, intervener strategies in utility regulatory proceedings, utility deregulation, and utility-related opportunities for investment bankers.

Prior to rejoining CRA in June 2001, Dr. Hieronymus was a Member of the Management Group at PA Consulting, which acquired Hagler Bailly, Inc. in October 2000. He was a Senior Vice President of Hagler Bailly. In 1998, Hagler Bailly acquired Dr. Hieronymus's former employer, Putnam, Hayes & Bartlett, Inc. He was a Managing Director at PHB. He joined PHB in 1978. From 1973 to 1978 he was a Senior Research Associate and Program Manager for Energy Market Analysis at CRA. Previously, he served as a project director at Systems Technology Corporation and as an economist while serving as a Captain in the U.S. Army.



David Hunger Vice President

PhD, Economics University of Oregon

MS, Economics University of Oregon

BA, Mathematics University of Massachusetts, Boston

David Hunger is Vice President with the Energy Practice of CRA. Formerly a senior economist at the Federal Energy Regulatory Commission (FERC), Dr. Hunger is an expert in energy market merger analysis and market rate matters, as well as energy and capacity market rules in the FERC-regulated Regional Transmission Organizations. For fourteen years at FERC, he led analyses involving mergers and other corporate transactions, market power in market-based rates cases, affiliate transactions, investigations of market manipulation in electricity and natural gas markets, demand response compensation, compliance cases for capacity and energy market rules in Regional Transmission Organizations, and competition issues in electricity markets.

Since 2001, Dr. Hunger has been an affiliated professor at the Georgetown Public Policy Institute where he teaches microeconomic theory, energy policy, and advises on energy-related thesis projects. His research interests include energy and capacity market design, market power in energy markets, and energy policy. He frequently speaks on energy market issues and publishes articles on energy economics and policy; and has an extensive network of relationships inside and outside the government and academia.

Experience

2013 - Present Vice President, Charles River Associates
 1999–2013 Federal Energy Regulatory Commission

Senior Economist, Office of Energy Policy and Innovation (OEPI)

(2010-2013)

Deputy Director, Division of Electric Power Regulation – West (2008–2010)

Supervisory Energy Industry Analyst (2006–2008)

Senior Economist (2003–2006)

Economist (1999–2003)

During his time at FERC, Dr. Hunger led analyses involving: the effect on competition in mergers and other corporate transactions; market power in market-based rates cases; rules regarding affiliate transactions; market manipulation in electricity and natural gas markets, demand response compensation, compliance cases for Regional Transmission Organizations (OEPI lead for energy market compliance cases in California ISO, Midwest ISO, ISO-New England, New York ISO, SPP and PJM; worked on capacity

market compliance cases for ISO-NE and PJM); and competition issues in electricity markets. Dr. Hunger was the technical lead on FERC Order No. 707 (Affiliate Transactions, 2007); Supplemental Merger Policy Statement (2007); and Order No. 745 (Demand Response Compensation, 2012).

Dr. Hunger has worked on market design issues in each of the FERC-regulated RTO's, for example:

- CAISO Tariff amendments related to pricing of spinning and non-spinning reserves; virtual bidding at the CAISO/WECC interties;
- NYISO design of Net Benefits Test for demand response compensation;
- ISO-NE rules for compensating behind-the-meter generators in energy, capacity, and ancillary services markets; capacity market design regarding resource retirements; demand curve design; and exemption for renewable resources;
- PJM tariff language for integrating DR resources into the PJM dispatch process for Order No. 745 compliance; capacity market tariff revisions related to demand response, imports, and incremental auctions;
- MISO product definition for energy resources to include demand response resources; design of Net Benefits Test for demand response compensation;
- SPP cost allocation for demand response compensation in the SPP energy imbalance market

2012 -Present	Adjunct Professor, Penn State University
	Energy Business and Finance – Energy and Environmental Economics
2001-Present	Affiliated Professor, Georgetown University, Graduate Public Policy Institute
	Classes taught: Microeconomic Theory, Energy Policy, Public Finance, Macroeconomics, and Master's Thesis advising.
2000–2001	Adjunct Assistant Professor of Economics, American University
	Classes taught: Principles of Microeconomics and Principles of Macroeconomics
1998–1999	Assistant Professor of Economics, Oglethorpe University
	Classes taught: Managerial Economics and International Economics (MBA); Principles of Economics, Intermediate Microeconomics, Macroeconomics,

International Economics and Industrial Organization (undergraduate)

1994-1998 Graduate Teaching Fellow, Department of Economics, University of Oregon

Classes taught: Econometrics, Industrial Organization, and Principles of

Microeconomics

Filed Testimony

Petition for Determination Of Cost Effective Generation Alternative To Meet Need Prior to 2018, by Duke Energy Florida, Inc. Docket No. 140111-El A Testimony on behalf of Calpine Construction Finance Company, L.P.; before the Florida Public Service Commission, July, 2014

ISO-New England Inc. and New England Power Pool Participants Committee. Docket No. ER14-1639-000. Affidavit in Support of Brookfield Energy Marketing LP's Answer to the ISO-NE Answer, related to MOPR exemption for renewables in the ISO-Ne Forward Capacity Market, before the Federal Energy Regulatory Commission. May, 2014.

Protest of the New England Power Generators Association. Inc. and the Electric Power Supply Association. Docket No. ER14-1639-000. Affidavit in Support of Protest by NEPGA and EPSA regarding Minimum Offer Price Rules exemptions in the ISO-NE Forward Capacity Market, before the Federal Energy Regulatory Commission. April, 2014.

Revisions to the PJM Open Access Transmission Tariff and Reliability Assurance Agreement Among Load Serving Entities in the PJM Region to Limit and Protect Against Speculative Offers Submitted in RPM Auctions. Docket No. ER14-1461-000. Affidavit in Support of Comments by American Electric Power, Duke Energy Ohio, First Energy Corp, Dayton Power & Light, and East Kentucky Electric Cooperative, before the Federal Energy Regulatory Commission. March, 2014.

Southwest Power Pool, Inc. Docket Nos. ER14-1174-000 and EL14-21-000 .Affidavit in Support of Comments of the Southwest Power Pool Transmission Owners, before the Federal Energy Regulatory Commission, February, 2014.

Complaint by New England Power Generators Association, Inc. v. ISO-NE, Inc. Respondent. Docket No. EL14-17. Affidavit in Support of Complaint by New England Power Generators Association regarding non-price retirement rules in the ISO-NE Forward Capacity Market, before the Federal Energy Regulatory Commission, January, 2014.

Limited and Sub-Annual DR Resources filing submitted by PJM Interconnection, L.L.C. Docket No. ER14-504. Affidavit in support of Reply Comments by American Electric Power, Duke Energy Ohio, First Energy Corp, Dayton Power & Light, East Kentucky Electric Cooperative, and PPL Companies before the Federal Energy Regulatory Commission, January, 2014.

Capacity Imports Filing submitted by PJM Interconnection, L.L.C. Docket No. ER14-503. Affidavit in support of Reply Comments by American Electric Power, Duke Energy Ohio, First Energy Corp., Dayton Power & Light, East Kentucky Electric Cooperative, and PPL Companies before the Federal Energy Regulatory Commission, January, 2014.

Limited and Sub-Annual DR Resources filing submitted by PJM Interconnection, L.L.C. Docket No. ER14-504. Affidavit in support of filing by American Electric Power, Duke Energy Ohio, First Energy Corp, Dayton Power & Light, East Kentucky Electric Cooperative, and PPL Companies before the Federal Energy Regulatory Commission, December, 2013.

Capacity Imports Filing submitted by PJM Interconnection, L.L.C. Docket No. ER14-503. Affidavit in support of filing by American Electric Power, Duke Energy Ohio, First Energy Corp., Dayton Power & Light, East Kentucky Electric Cooperative, and PPL Companies before the Federal Energy Regulatory Commission, December, 2013.

Demand Response Sell Offer Plan Filing submitted by PJM Interconnection, L.L.C. Docket No. ER13-2108. Affidavit in support of filing by American Electric Power, Duke Energy Ohio, First Energy Corp., and Dayton Power & Light before the Federal Energy Regulatory Commission, December, 2013.

Statement of David Hunger In the Matter of PJM Up-to Congestion Transactions, Federal Energy Regulatory Commission Docket No. IN10-5-000, on Behalf of Powhatan Energy Fund, October 2013.

Reports and publications

"Analyzing Gas and Electric Convergence Mergers: A Supply Curve is Worth a Thousand Words." Journal of Regulatory Economics, vol. 24, no. 2, 2003, pp. 161-173

"Final Report on Price Manipulation in Western Markets: Fact-Finding Investigation of Potential Manipulation of Electric and Natural Gas Prices." Federal Energy Regulatory Commission Staff Report to the US Congress, March 2003.

"Initial Report on Company –Specific Separate Proceedings; Published Natural Gas Price Data; and Enron Trading Strategies: Fact-Finding Investigation of Potential Manipulation of Electric and Natural Gas Prices." Federal Energy Regulatory Commission Staff Report to the US Congress, August 2002.

"Determining the Competitiveness of Wholesale Electricity Markets: It Starts with Defining the Markets." In *Markets, Pricing and Deregulation of Utilities*. Michael Crew and Joseph Schuh, eds. Kluwer Academic Publishers, 2002.

"Demand Response in Electricity Markets." Federal Energy Regulatory Commission Staff Paper, January 2002.

Presentations

"Demand Response Compensation." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 21st Annual Western Conference, Monterey, CA, June 2010.

"The Role of Sector-Specific Regulators in Merger Review." American Bar Association 2009 Fall Forum, November 2009.

"Developing a Sustainable Energy Policy." Georgetown Public Policy Institute Policy Conference Washington, DC, February 2007.

"Fixing the Natural Gas Price Indices." US Department of Energy, Electricity Working Group, Washington, DC, March 2005.

"Re-bundling in the Electric Power Industry." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 23rd Annual Conference, Skytop, PA, May 2004.

"Manipulation of Natural Gas Price Indexes: Causes, Effects and Solutions." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 22nd Annual Conference, Skytop, PA, May 2003.

"The Role of Economics and Economists at the FERC." Federal Energy Regulatory Commission, Briefing for Indiana University of Pennsylvania, Economics Department, Washington, DC, September 2002.

"Defining Wholesale Electricity Markets." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 21st Annual Conference, Newport, RI, May 2002.

"Markets, Pricing and Deregulation of Utilities." Rutgers University Research Seminar, Newark, NJ, May 2002.

"How FERC Analyzes Markets." Federal Energy Regulatory Commission, Briefing for Indiana University of Pennsylvania, Economics Department, Washington, DC, October 2001.

"Briefing on Competitive Analysis for the State Development Planning Commission of the People's Republic of China." Federal Energy Regulatory Commission, Washington, DC, May 2001.

"Electric Utility Mergers Involving Generation and Transmission: It Takes Ability and Incentive." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 20th Annual Conference, Tamiment, PA, May 2001.

"Natural Gas and Electricity Mergers: Vertical Restraints or Vertical Market Power." US Department of Energy, Electricity Working Group, Washington, DC, October 2000.

"Vertical Merger Review at the Federal Energy Regulatory Commission." International Association for Energy Economics, 21st Annual Conference, Philadelphia, PA, September 2000.

"Gas and Electric Convergence Mergers: A Supply Curve is Worth a Thousand Words." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 19th Annual Conference, Lake George, NY, May 2000.

"Pollution Regulation in a Model of International Trade." Northwest Conference for Environmental Economics, Eugene, OR, May 1999.

"The Adoption of Energy-Saving Technologies in the Electricity Industry." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 17th Annual Conference, Vergennes, VT, May 1998.

"Entry Decisions and Regulatory Distortions in the Electric Power Industry." Advanced Workshop in Regulation and Competition, Rutgers University Center for Research in Regulated Industries, 16th Annual Conference, Lake George, NY, May 1997.

"Entry of Non-Utility Generators in the Northwest." Pacific Northwest Regional Economic Conference, Spokane, WA, April 1997.

Awards and associations

Federal Energy Regulatory Commission, Awards for Quality Service in the Public Interest: December 2000; July 2001; September 2001; September 2002; May 2003; July 2003; September 2003; April 2004; July 2004; September 2004; June 2005; August 2005; January 2006; March 2006; August 2006; May 2007; August 2007; April 2008; July 2008; January 2009; July 2009; February 2010; August 2011; August 2012

University of Oregon - Outstanding Graduate Teaching Award, 1998

Official Scorekeeper – Oglethorpe University Women's Basketball 1998-1999

Member, American Economic Association

Member, International Association for Energy Economics

Law360 Energy Editorial Advisory Board, 2014

Journal of Regulatory Economics - reviewer

Energy Economics - reviewer

Georgetown Public Policy Institute, Masters Thesis Advising

The Effect of State-Level Funding on Energy Efficiency Outcomes, Annie Downs, 2013.

Diversity of Fuel Sources for Electricity Generation in an Evolving U.S. Power Sector, Janelle G. DiLuccia, 2013.

The Effects of Revenue Decoupling on State-Level Gains in Demand-Side Energy Efficiency, Robert Anders, 2011.

"What Drives Innovation in Renewable Energy Technology? Evidence Based on Patent Count," Jesse McCormick, 2011.

"Renewable Portfolio Standards and the Growth of Wind Power Capacity in the United States," Andrew MacBride, 2008.

"The Effect of State-level Demand-side Management Spending on Aggregate State-level Energy Efficiency," Stephen Caldwell, 2008.

"Assessing the Real World Air Quality Improvements and Resulting Human Health Benefits Of the US Acid Rain Program: A Feasibility Study," David Risley, 2008.

"Public Opinion about Climate Change: the Roles of Risk Perception and Scientific Knowledge in Preventing Passivity," Courtney Brown, 2008.

"Statistical Examination of the Relationship between Return on Equity and Plant Investment for Natural Gas Pipelines," Adam Pollack, 2007.

"Fuel Excise Taxes and Consumer Gasoline Demand: Comparing Average Retail Price Effects and Gasoline Tax Effects," William Sauer, 2007.

"GDP Growth, Electricity and Renewable Energy in the Pacific Rim: Can Renewable Energy help developing nations achieve and sustain higher long term growth rates?" Bryan J. Di Pietro, 2007.

"Rate Regulation and Carbon Emissions from US Electric Plants," Michael Pomorski, 2007.

"An Analysis of the Efficacy of US Greenhouse Gas Emissions Reduction Policy," Russell Meyer, 2006.

"Wind Energy Cost Reductions: A Learning Curve Analysis with Evidence from the United States, Germany, Denmark, Spain, and the United Kingdom," Charles Goff, 2006.

"Electricity for the Rural Poor: Limit of Traditional Grid-electricity Services and Implications for Renewable Energy in China," Hayato Kobayashi, 2004.

"How Does Oil Influence Conflict?" Megan Ellinger, 2004.

"Electricity Generation and Fuel Sources: Does Greater Diversity Reduce Price Volatility?" Timothy Herzog, 2004.

EXHIBIT J-4
Wisconsin Energy Corp. Owned Capacity for Central Region Market Power Study

NERC	Control		Total Capacity (Summer) (MW)	Ownership Share	Net Interest (MW)	Purchases (Sales)	Uncommitted Summer Capacity (MW)
Region	Area	Plant Name	. ,				
MRO US	MISO	Appleton Hydro	2.2	100%	2.2	0	2.2
MRO US	MISO	Big Quinnesec 61	4.4	100%	4.4	0	4.4
MRO US	MISO	Big Quinnesec 92	16.0	100%	16.0	0	16.0
MRO US	MISO	Blue Sky Green Field Wind Project	145.2	100%	145.2	0	145.2
MRO US	MISO	Brule	5.3	100%	5.3	0	5.3
MRO US	MISO	Byron Wind Project	0.2	100%	0.2	0	0.2
MRO US	MISO	Chalk Hill	7.8	100%	7.8	0	7.8
MRO US	MISO	Concord (WI)	352.0	100%	352.0	0	352.0
MRO US	MISO	Elm Road	1,268.0	83%	1,056.8	0	1,056.8
MRO US	MISO	Germantown	258.0	100%	258.0	0	258.0
MRO US	MISO	Glacer Hills Wind Park	162.0	100%	162.0	0	162.0
MRO US	MISO	Hemlock Falls	2.8	100%	2.8	0	2.8
MRO US	MISO	Kingsford	7.2	100%	7.2	0	7.2
MRO US	MISO	Michigamme Falls	9.6	100%	9.6	0	9.6
MRO US	MISO	Milwaukee County	7.0	100%	7.0	0	7.0
MRO US	MISO	Montfort	30.0	100%	30.0	0	30.0
MRO US	MISO	Oak Creek	993.0	100%	993.0	0	993.0
MRO US	MISO	Paris Generating Station	352.0	100%	352.0	0	352.0
MRO US	MISO	Peavey Falls	12.0	100%	12.0	0	12.0
MRO US	MISO	Pine	3.6	100%	3.6	0	3.6
MRO US	MISO	Pleasant Prairie	1,188.0	100%	1,188.0	0	1,188.0
MRO US	MISO	Port Washington	1,081.6	100%	1,081.6	0	1,081.6
MRO US	MISO	Presque Isle	344.0	100%	344.0	0	344.0
MRO US	MISO	Rothschild (WI)	50.0	100%	50.0	0	50.0
MRO US	MISO	Twin Falls (We Energies)	6.3	100%	6.3	0	6.3
MRO US	MISO	Valley (WI)	236.0	100%	236.0	0	236.0
MRO US	MISO	White Rapids	7.2	100%	7.2	0	7.2
MRO US	MISO	Way Dam	1.8	100%	1.8	0	1.8
Sub-Total			6,553		6,342	0	6,342

Source: Wisconsin Energy, Ventyx

Wisconsin Energy Corp. Contracted Capacity for Central Region Market Power Study

NERC	Control	-	Summer Purchases (MW)	Summer Sales (MW)	Net (MW)
Region	Area	Plant Name	()		
MRO US	MISO	Point Beach - Nuclear units	1,018.0		1,018.0
MRO US	MISO	Point Beach – CT	15.0		15.0
MRO US	MISO	Presque Isle		(344.0)	(344.0)
MRO US	MISO	Whitewater Cogeneration Facility	236.5		236.5
MRO US	MISO	WPPI Energy		(50.0)	(50.0)
MRO US	MISO	Madison Gas & Electric		(50.0)	(50.0)
MRO US	MISO	Cloverland Electric Cooperative		(55.0)	(55.0)
MRO US	MISO	Great Lakes Utilities		(30.0)	(30.0)
MRO US	MISO	Ontonagon Rural Electric Cooperative		(0.5)	(0.5)
MRO US	MISO	Wisconsin Power & Light		(4.5)	(4.5)
MRO US	MISO	Waste Management – Metro	9.1		9.1
MRO US	MISO	Waste Management - Omega Hills	13.1		13.1
MRO US	MISO	Waste Management - Pheasant Run	9.0		9.0
MRO US	MISO	Waste Management - Deer Track	6.4		6.4
Sub-Total			1,307	(534)	773

EXHIBIT J-5Integrys Owned Capacity for Central Region Market Power Study

NERC Region	Control Area	Plant Name	Total Capacity (Summer) (MW)	Ownership Share	Net Interest (MW)	Purchases (Sales)	Uncommitted Summer Capacity (MW)
MRO US	MISO	Castle Rock	15.0	50%	7.5	0	7.5
MRO US	MISO	Juneau	12.4	50%	6.2	0	6.2
MRO US	MISO	Petenwell	20.0	50%	10.0	0	10.0
MRO US	MISO	Alexander	4.2	100%	4.2	0	4.2
MRO US	MISO	Caldron Falls	6.4	100%	6.4	0	6.4
MRO US	MISO	Columbia 1&2	1,103.0	32%	350.8	0	350.8
MRO US	MISO	DePere EC	164.2	100%	164.2	0	164.2
MRO US	MISO	Edgewater 4	297.0	32%	94.4	0	94.4
MRO US	MISO	Fox EC	556.1	100%	556.1	0	556.1
MRO US	MISO	Grand Rapids	7.5	100%	7.5	0	7.5
MRO US	MISO	Grandfather Falls	17.2	100%	17.2	0	17.2
MRO US	MISO	Hat Rapids	1.0	100%	1.0	0	1.0
MRO US	MISO	High Falls	7.0	100%	7.0	0	7.0
MRO US	MISO	Johnson Falls	3.5	100%	3.5	0	3.5
MRO US	MISO	Lincoln	9.0	100%	9.0	0	9.0
MRO US	MISO	Merrill	2.3	100%	2.3	0	2.3
MRO US	MISO	Potato Rapids	1.4	100%	1.4	0	1.4
MRO US	MISO	Pulliam 7&8	209.0	100%	209.0	0	209.0
MRO US	MISO	Pulliam 31	85.0	100%	85.0	0	85.0
MRO US	MISO	Sandstone Rapids	3.8	100%	3.8	0	3.8
MRO US	MISO	Tomahawk	2.6	100%	2.6	0	2.6
MRO US	MISO	Wausau	5.4	100%	5.4	0	5.4
MRO US	MISO	West Marinette	153.5	100%	153.5	0	153.5
MRO US	MISO	Weston Unit 2	76.1	100%	76.1	0	76.1
MRO US	MISO	Weston Unit 3	323.3	100%	323.3	0	323.3
MRO US	MISO	Weston Unit 4	536.9	70%	375.8	0	375.8
MRO US	MISO	Weston 31&32	55.3	100%	55.3	0	55.3
MRO US	MISO	Crane Creek	99.0	100%	99.0	0	99.0
MRO US	MISO	Peshtigo	0.6	100%	0.6	0	0.6
MRO US	MISO	Jersy	0.5	100%	0.5	0	0.5
MRO US	MISO	Otter	0.4	100%	0.4	0	0.4
Sub-Total			3,779		2,639	0	2,639

Integrys Contracted Capacity for Central Region Market Power Study

NERC Region	Control Area	Plant Name	Summer Purchases (MW)	Summer Sales (MW)	Net (MW)
MRO US	MISO	Brown County Landfill	2.0		2.0
MRO US	MISO	Forward Wind Energy Center	57.5		57.5
MRO US	MISO	Shirley Wind Farm	19.0		19.0
MRO US	MISO	Manitoba Hydro	108.0		108.0
MRO US	MISO	Balfour Beatly Infrastructure Partners LP		(49.0)	(49.0)
MRO US	MISO	Great Lakes Utiilties		(15.0)	(15.0)
MRO US	MISO	Ontonagon MI		(5.0)	(5.0)
MRO US	MISO	WPPI Energy		(150.0)	(150.0)
Sub-Total			187	(219)	(32.5)